

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2018*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You may obtain a copy of the annual financial statements, at no cost, by contacting us using one of the methods noted under Fund Formation and Series Information or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. Every effort has been made to ensure that the information contained in this report is accurate as of the dates indicated in the report; however, the Fund cannot guarantee the accuracy or the completeness of this material. For more information, please refer to the Fund's Simplified Prospectus, Annual Information Form and Fund Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the Fund's current net asset values per security and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## Management Discussion of Fund Performance

June 7, 2018

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments during the period ended March 31, 2018, that have affected the Fund's performance and outlook. If the Fund was established during the period, "period" represents the period from inception to the end of the fiscal period. For information on the Fund's longer-term performance, as applicable, please refer to the *Past Performance* section of the report. In this report, "Mackenzie" refers to Mackenzie Financial Corporation, the manager of the Fund. In addition, net asset value ("NAV") refers to the value of the Fund as calculated for transaction purposes, on which the discussion of Fund performance is based.

### Investment Objective and Strategies

The Fund seeks income with potential long-term capital growth by investing mainly in Canadian fixed income and income-oriented equities, either directly or through other mutual funds. The Fund utilizes multiple portfolio management teams with a mix of investing styles. The Fund's asset mix will generally range between 45%–75% equities and 25%–55% fixed income securities. It may hold up to 45% of its assets in foreign investments. The Fund diversifies in terms of geographic exposure, sector exposure, company market capitalization, portfolio manager style, credit quality and duration.

### Risk

The risks of the Fund remain as discussed in the Fund's Simplified Prospectus.

The Fund is suitable for medium-term investors looking for a Canadian income-oriented balanced fund to hold as part of their portfolio, who can handle the volatility of stock and bond markets, and who have a low to medium tolerance for risk.

### Results of Operations

#### Investment Performance

The performance of the Fund's Series PW securities is discussed below. The performance of all series is shown in the *Past Performance* section of the report. Where series returns differ, it is primarily because different levels of fees and expenses were charged to each series, or because securities of a series were not issued and outstanding for the entire reporting period. Please refer to the *Fund Formation and Series Information* section of this report for the varying management and administration fees payable by each series.

During the year, the Fund's Series PW securities returned 0.8% (after deducting fees and expenses paid by the series). This compares with a return of 1.6% for a blended index composed of a 50% weighting in the Fund's broad-based index, the S&P/TSX Composite Index (returned 1.7%), and a 50% weighting in the FTSE TMX Canada Universe Bond Index (returned 1.4%). All index and series returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in the index without incurring fees, expenses and commissions, which are not reflected in the index returns.

Canadian equity markets were up slightly despite continued weak economic growth as measured by gross domestic product. Challenges included concerns about the renegotiation of the North American Free Trade Agreement. Although the West Texas Intermediate crude oil price ended the year higher, overall sentiment toward energy equities remained poor and their prices declined.

Within the S&P/TSX Composite Index, health care, information technology and consumer discretionary were the strongest sectors, while energy, materials and utilities were the weakest.

The Canadian bond market lagged the broader global bond market during the year. After raising its policy rate three times in response to robust economic data, the Bank of Canada put further increases on hold amid uncertainty prompted by threatened U.S. tariffs and a slowdown in household borrowing. The Canadian yield curve flattened as yields on shorter- and medium-term bonds rose significantly relative to longer-term bonds.

The Fund currently invests all its assets in other mutual funds managed by Mackenzie, and the following discussion reflects the activities of these underlying mutual funds. The Fund underperformed both the broad-based index and the blended index primarily because of stock selection in the health care sector. Given the Fund's mandate, the return of the blended index is a more meaningful comparison.

Within the equity portion of the Fund, stock selection in the consumer discretionary sector and in the United Kingdom also detracted from performance. Stock selection in the financials sector contributed to performance, as did the Fund's exposure to non-Canadian stocks.

Within the fixed income portion of the Fund, holdings in shorter-term corporate bonds detracted from performance. Conversely, positioning at the longer-term end of the yield curve contributed to performance as shorter-term bonds underperformed. Security selection within federal bonds also contributed.

The Fund substantially hedged its foreign currency exposure, which contributed to absolute performance primarily as the U.S. dollar depreciated against the Canadian dollar.

Over the year, portfolio activity and market effect resulted in increased exposure to fixed income and decreased exposure to equities. Exposure to the United States and Canada increased. Within the fixed income portion of the Fund, exposure to federal bonds and term loans increased, while exposure to provincial bonds and mortgage-backed securities declined. Within the equity portion of the Fund, exposure to the information technology sector increased, while exposure to health care decreased.

#### Net Assets

The Fund's NAV increased by 65.6% to \$187.5 million at March 31, 2018, from \$113.3 million at March 31, 2017. This change was composed primarily of \$3.0 million in net income (including dividend and interest income) from investment performance, after deducting fees and expenses, \$73.2 million in net sales, and \$1.9 million in cash distributions.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

See *Other Related Party Transactions* for the percentage of the Fund's NAV owned by funds managed by Mackenzie. As a result of these investments, the Fund is subject to large transaction risk as discussed in the Prospectus. Mackenzie manages this risk to reduce the possibility of any adverse effect on the Fund or on its investors.

## Fees and Expenses

The management expense ratio ("MER") for Series PW of 1.94% during the year ended March 31, 2018, was slightly higher than the MER of 1.93% for the year ended March 31, 2017. The MERs (before and after waivers or absorptions, if any) for each series are presented in the *Financial Highlights* section of this report.

## Recent Developments

Effective September 29, 2017, Alain Bergeron and Andrea Hallett, of the Mackenzie Asset Allocation team, became lead portfolio managers of the Fund. Concurrently, the Fund's asset mix changed to 45–75% equities and 25–55% fixed income from 50% equities and 50% fixed income. In addition to underlying fund selection, the team engages in active currency management and tactical asset allocation to take advantage of market opportunities.

The Mackenzie Asset Allocation team believes that global growth will slow while remaining strong, although some risk factors have emerged. In the United States, rising fiscal deficits, a strong economy, employment near full capacity and tighter monetary policy from the Federal Reserve are likely to put upward pressure on yields, in the team's opinion. In addition, rhetoric surrounding trade policy has escalated. The implementation of significant trade restrictions and tariffs could disrupt global trade and the economic cycle.

In Europe, strong growth and falling unemployment moved the European Central Bank closer to ending its ultra-easy monetary policy; its statement no longer references a possible extension of its bond-buying program.

In Canada, the team expects growth to moderate and gradually return to its long-term trend. Key risks to growth include uncertainty related to the renegotiation of the North American Free Trade Agreement, higher-than-expected inflation, elevated household debt and the housing market slowdown.

## Related Party Transactions

The following arrangements result in fees paid by the Fund to Mackenzie or to companies affiliated with the Fund.

## Management and Administration Services

For each applicable series, the Fund paid management fees and administration fees to Mackenzie at the annual rates specified under *Fund Formation and Series Information* in this report and as more fully described in the Prospectus. In return for the administration fees, Mackenzie pays all costs and expenses (other than certain specified fund costs) required to operate the Fund that are not otherwise included in management fees. See also *Management Fees*.

## Other Related Party Transactions

Investment funds managed by Mackenzie invest in Series R securities of the Fund on a prospectus-exempt basis in accordance with the investment objectives of those funds. At March 31, 2018, funds managed by Mackenzie owned 55.9% of the Fund's NAV. All related party transactions are based on the NAV per security on each transaction day.

The Fund did not rely on an approval, positive recommendation or standing instruction from the Mackenzie Funds' Independent Review Committee with respect to any related party transactions.



**MACKENZIE**  
Investments

# MACKENZIE PRIVATE INCOME BALANCED POOL

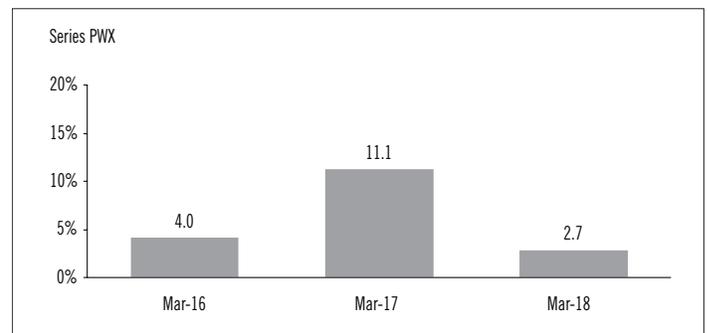
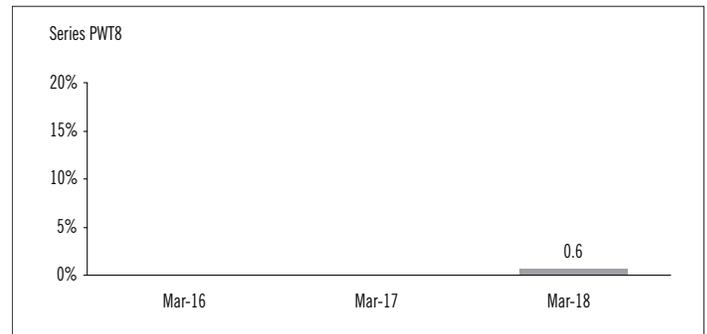
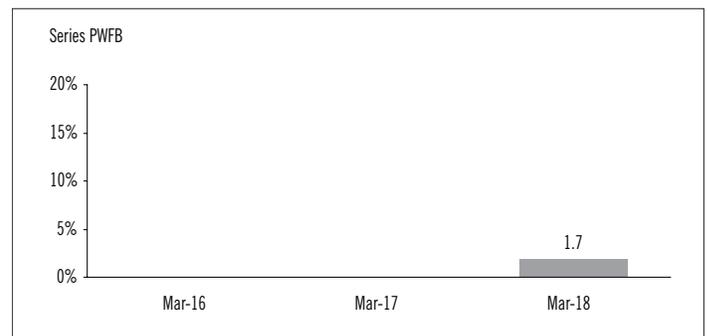
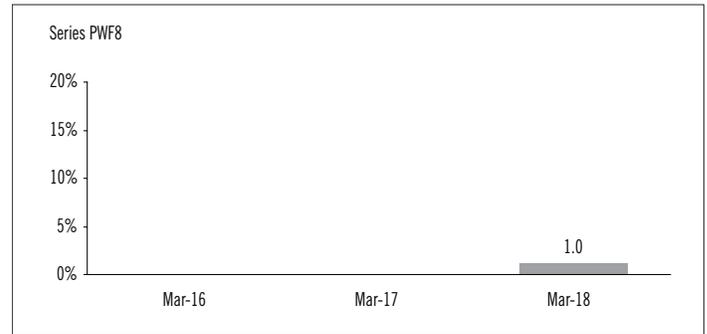
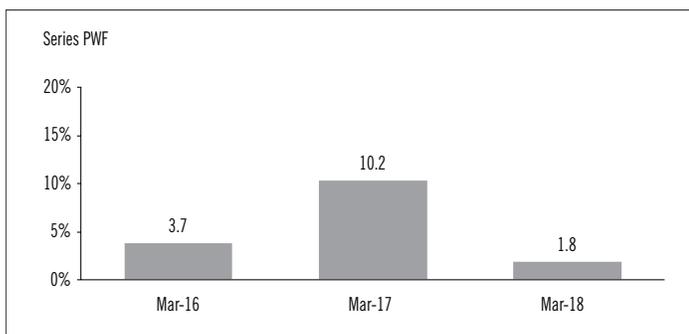
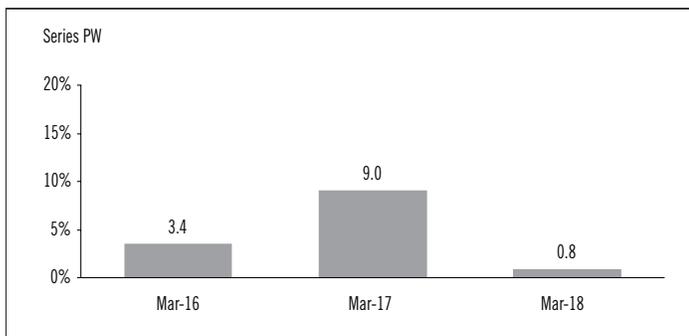
## Past Performance

The Fund's past performance information is presented in the following charts and table. It assumes all distributions made by the Fund in the periods presented are reinvested in additional securities of the relevant series of the Fund. The charts and table do not take into account sales, redemption, distribution or optional charges, or income taxes payable by any investor that would have reduced returns. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

If you hold this Fund outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional securities of the Fund. The amount of reinvested taxable distributions is added to the adjusted cost base of the securities that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the Fund, thereby ensuring that you are not taxed on this amount again. Please consult your tax adviser regarding your personal tax situation.

### Year-by-Year Returns

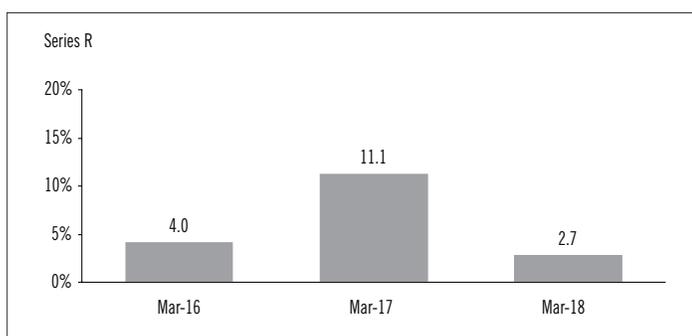
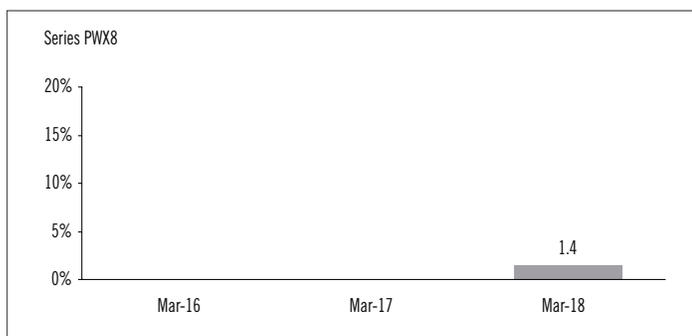
The following bar charts present the performance of each series of the Fund for each of the fiscal periods shown. The charts show, in percentage terms, how much an investment made on the first day of each fiscal period, or on the series inception or reinstatement date, as applicable, would have increased or decreased by the last day of the fiscal period presented. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.



# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND



## Annual Compound Returns

The following table compares the historical annual compound total returns for each series of the Fund with the relevant index or indices shown below for each of the periods ended March 31, 2018. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all distributions are reinvested.

| Percentage Return: <sup>1</sup>     | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Inception <sup>2</sup> |
|-------------------------------------|------|------|------|-------|------------------------------|
| Series PW                           | 0.8  | n/a  | n/a  | n/a   | 5.7                          |
| Series PWF                          | 1.8  | n/a  | n/a  | n/a   | 6.8                          |
| Series PWF8                         | n/a  | n/a  | n/a  | n/a   | 1.0                          |
| Series PWFB                         | n/a  | n/a  | n/a  | n/a   | 1.7                          |
| Series PWT8                         | n/a  | n/a  | n/a  | n/a   | 0.6                          |
| Series PWX                          | 2.7  | n/a  | n/a  | n/a   | 7.8                          |
| Series PWX8                         | n/a  | n/a  | n/a  | n/a   | 1.4                          |
| Series R                            | 2.7  | n/a  | n/a  | n/a   | 7.8                          |
| Blended Index                       | 1.6  | n/a  | n/a  | n/a   | Note 3                       |
| S&P/TSX Composite Index*            | 1.7  | n/a  | n/a  | n/a   | Note 4                       |
| FTSE TMX Canada Universe Bond Index | 1.4  | n/a  | n/a  | n/a   | Note 5                       |

\* Broad-based index

The blended index is composed of 50% S&P/TSX Composite Index and 50% FTSE TMX Canada Universe Bond Index.

The S&P/TSX Composite Index is a capitalization weighted index that represents some of the largest float adjusted stocks trading on the Toronto Stock Exchange.

The FTSE TMX Canada Universe Bond Index is a broad measure of Canadian bonds with terms to maturity of more than one year. It includes federal, provincial, municipal and corporate bonds rated "BBB" or higher.

- (1) The percentage return differs for each series because the management fee rate and expenses differ for each series.
- (2) The return since inception for each series will differ when the inception date differs and is only provided when a series has been active for a period of less than 10 years.
- (3) The return of the blended index since inception for each applicable series is as follows: Series PW 7.0%, Series PWF 7.0%, Series PWF8 0.0%, Series PWFB 1.3%, Series PWT8 0.0%, Series PWX 7.0%, Series PWX8 0.0%, Series R 7.0%.
- (4) The return of the S&P/TSX Composite Index since inception for each applicable series is as follows: Series PW 12.0%, Series PWF 12.0%, Series PWF8 -1.4%, Series PWFB 1.5%, Series PWT8 -1.4%, Series PWX 12.0%, Series PWX8 -1.4%, Series R 12.0%.
- (5) The return of the FTSE TMX Canada Universe Bond Index since inception for each applicable series is as follows: Series PW 2.1%, Series PWF 2.1%, Series PWF8 1.4%, Series PWFB 1.0%, Series PWT8 1.4%, Series PWX 2.1%, Series PWX8 1.4%, Series R 2.1%.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## Summary of Investment Portfolio at March 31, 2018

| <b>Effective Portfolio Allocation</b> | <b>% of NAV</b> |
|---------------------------------------|-----------------|
| Bonds                                 | 47.4            |
| Equities                              | 46.2            |
| Exchange-traded funds/notes           | 4.0             |
| Cash and short-term investments       | 2.8             |
| Mutual funds                          | 0.2             |
| Other assets (liabilities)            | (0.6)           |

| <b>Effective Regional Allocation</b> | <b>% of NAV</b> |
|--------------------------------------|-----------------|
| Canada                               | 58.2            |
| United States                        | 23.6            |
| Other                                | 4.6             |
| United Kingdom                       | 2.8             |
| Cash and short-term investments      | 2.8             |
| Germany                              | 1.5             |
| Japan                                | 1.1             |
| Switzerland                          | 1.1             |
| France                               | 1.1             |
| Netherlands                          | 0.8             |
| China                                | 0.8             |
| Australia                            | 0.8             |
| Denmark                              | 0.7             |
| Bermuda                              | 0.7             |
| Other assets (liabilities)           | (0.6)           |

| <b>Effective Sector Allocation</b> | <b>% of NAV</b> |
|------------------------------------|-----------------|
| Corporate bonds                    | 22.5            |
| Financials                         | 13.1            |
| Provincial bonds                   | 8.1             |
| Federal bonds                      | 7.6             |
| Energy                             | 6.0             |
| Industrials                        | 5.8             |
| Foreign government bonds           | 5.2             |
| Other                              | 4.9             |
| Information technology             | 4.6             |
| Consumer staples                   | 4.4             |
| Exchange-traded funds/notes        | 4.0             |
| Term loans                         | 3.3             |
| Health care                        | 3.2             |
| Cash and short-term investments    | 2.8             |
| Materials                          | 2.6             |
| Consumer discretionary             | 2.5             |
| Other assets (liabilities)         | (0.6)           |

| <b>Effective Net Currency Exposure</b> | <b>% of NAV</b> |
|--|-----------------|
| Canadian dollar                        | 76.1            |
| U.S. dollar                            | 14.7            |
| Other                                  | 4.1             |
| Euro                                   | 3.0             |
| British pound                          | 1.1             |
| Swiss franc                            | 1.0             |

The effective allocation shows the portfolio, regional, sector or net currency exposure of the Fund calculated by combining its direct and indirect investments.

## Top 25 Holdings

| <b>Underlying Fund</b>   | <b>% of NAV</b> |
|--|-----------------|
| Mackenzie Strategic Bond Fund Series R                             | 40.3            |
| Mackenzie Canadian All Cap Dividend Fund Series R                  | 29.9            |
| Mackenzie Global Dividend Fund Series R                            | 19.9            |
| Mackenzie Global Tactical Investment Grade Bond Fund Series R      | 10.0            |
| <b>Top long positions as a percentage of total net asset value</b> | <b>100.1</b>    |

The Fund held no direct short positions at the end of the period.

For the prospectus and other information about the underlying fund(s) held in the portfolio, visit [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or [www.sedar.com](http://www.sedar.com).

The investments and percentages may have changed since March 31, 2018, due to the ongoing portfolio transactions of the Fund. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the Fund's fiscal year-end, when they are available within 90 days.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for each of the fiscal periods presented below. If during the period a fund or series was established or reinstated, "period" represents the period from inception or reinstatement to the end of that fiscal period. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.

### THE FUND'S NET ASSETS PER SECURITY (\$)¹

| Series PW   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | <b>13.19</b>    | <b>12.80</b>    | <b>15.00</b>    |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.35            | 0.38            | 0.13            |
| Total expenses                                    | (0.25)          | (0.25)          | (0.07)          |
| Realized gains (losses) for the period            | 0.13            | 0.31            | (0.72)          |
| Unrealized gains (losses) for the period          | (0.15)          | 0.67            | 1.46            |
| <b>Total increase (decrease) from operations²</b> | <b>0.08</b>     | <b>1.11</b>     | <b>0.80</b>     |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | –               | (0.08)          | (2.50)          |
| From dividends                                    | (0.11)          | (0.04)          | (0.03)          |
| From capital gains                                | (0.07)          | (0.19)          | –               |
| Return of capital                                 | (0.46)          | (0.43)          | (0.10)          |
| <b>Total annual distributions³</b>                | <b>(0.64)</b>   | <b>(0.74)</b>   | <b>(2.63)</b>   |
| <b>Net assets, end of period</b>                  | <b>12.65</b>    | <b>13.19</b>    | <b>12.80</b>    |

| Series PWF  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | <b>15.96</b>    | <b>15.40</b>    | <b>15.00</b>    |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.41            | 0.42            | 0.11            |
| Total expenses                                    | (0.14)          | (0.14)          | (0.04)          |
| Realized gains (losses) for the period            | 0.14            | 0.51            | (0.45)          |
| Unrealized gains (losses) for the period          | (0.17)          | 0.74            | 1.20            |
| <b>Total increase (decrease) from operations²</b> | <b>0.24</b>     | <b>1.53</b>     | <b>0.82</b>     |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | (0.01)          | (0.10)          | (0.01)          |
| From dividends                                    | (0.28)          | (0.08)          | (0.06)          |
| From capital gains                                | (0.09)          | (0.30)          | –               |
| Return of capital                                 | (0.40)          | (0.49)          | (0.08)          |
| <b>Total annual distributions³</b>                | <b>(0.78)</b>   | <b>(0.97)</b>   | <b>(0.15)</b>   |
| <b>Net assets, end of period</b>                  | <b>15.47</b>    | <b>15.96</b>    | <b>15.40</b>    |

| Series PWF8                                       | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | <b>15.00</b>    | <b>n/a</b>      | <b>n/a</b>      |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.16            | n/a             | n/a             |
| Total expenses                                    | (0.06)          | n/a             | n/a             |
| Realized gains (losses) for the period            | (0.12)          | n/a             | n/a             |
| Unrealized gains (losses) for the period          | (0.07)          | n/a             | n/a             |
| <b>Total increase (decrease) from operations²</b> | <b>(0.09)</b>   | <b>n/a</b>      | <b>n/a</b>      |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | –               | n/a             | n/a             |
| From dividends                                    | (0.13)          | n/a             | n/a             |
| From capital gains                                | (0.09)          | n/a             | n/a             |
| Return of capital                                 | (0.52)          | n/a             | n/a             |
| <b>Total annual distributions³</b>                | <b>(0.74)</b>   | <b>n/a</b>      | <b>n/a</b>      |
| <b>Net assets, end of period</b>                  | <b>14.41</b>    | <b>n/a</b>      | <b>n/a</b>      |

| Series PWF8                                       | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | <b>15.00</b>    | <b>n/a</b>      | <b>n/a</b>      |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.33            | n/a             | n/a             |
| Total expenses                                    | (0.13)          | n/a             | n/a             |
| Realized gains (losses) for the period            | (0.73)          | n/a             | n/a             |
| Unrealized gains (losses) for the period          | (0.14)          | n/a             | n/a             |
| <b>Total increase (decrease) from operations²</b> | <b>(0.67)</b>   | <b>n/a</b>      | <b>n/a</b>      |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | (0.01)          | n/a             | n/a             |
| From dividends                                    | (0.30)          | n/a             | n/a             |
| From capital gains                                | (0.09)          | n/a             | n/a             |
| Return of capital                                 | (0.34)          | n/a             | n/a             |
| <b>Total annual distributions³</b>                | <b>(0.74)</b>   | <b>n/a</b>      | <b>n/a</b>      |
| <b>Net assets, end of period</b>                  | <b>14.50</b>    | <b>n/a</b>      | <b>n/a</b>      |

- (1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. This information is derived from the Fund's audited annual financial statements. The net assets per security presented in the financial statements may differ from the net asset value per security calculated for fund pricing purposes. An explanation of these differences can be found in the *Notes to Financial Statements*.
- (2) Net assets and distributions are based on the actual number of securities outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of securities outstanding over the fiscal period.
- (3) Distributions were paid in cash/reinvested in additional securities of the Fund, or both.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## THE FUND'S NET ASSETS PER SECURITY (\$)¹ (cont'd)

| Series PWT8                                       | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 15.00           | n/a             | n/a             |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.16            | n/a             | n/a             |
| Total expenses                                    | (0.12)          | n/a             | n/a             |
| Realized gains (losses) for the period            | 0.12            | n/a             | n/a             |
| Unrealized gains (losses) for the period          | (0.07)          | n/a             | n/a             |
| <b>Total increase (decrease) from operations²</b> | 0.09            | n/a             | n/a             |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | –               | n/a             | n/a             |
| From dividends                                    | (0.10)          | n/a             | n/a             |
| From capital gains                                | (0.08)          | n/a             | n/a             |
| Return of capital                                 | (0.55)          | n/a             | n/a             |
| <b>Total annual distributions³</b>                | (0.73)          | n/a             | n/a             |
| <b>Net assets, end of period</b>                  | 14.37           | n/a             | n/a             |

| Series PWX  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 16.16           | 15.44           | 15.00           |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.43            | 0.41            | 0.05            |
| Total expenses                                    | –               | –               | –               |
| Realized gains (losses) for the period            | 0.13            | 0.49            | 1.26            |
| Unrealized gains (losses) for the period          | (0.18)          | 0.73            | 0.55            |
| <b>Total increase (decrease) from operations²</b> | 0.38            | 1.63            | 1.86            |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | (0.01)          | (0.12)          | (0.01)          |
| From dividends                                    | (0.43)          | (0.18)          | (0.09)          |
| From capital gains                                | (0.10)          | (0.28)          | –               |
| Return of capital                                 | (0.27)          | (0.38)          | (0.05)          |
| <b>Total annual distributions³</b>                | (0.81)          | (0.96)          | (0.15)          |
| <b>Net assets, end of period</b>                  | 15.79           | 16.16           | 15.44           |

| Series PWX8                                       | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 15.00           | n/a             | n/a             |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.16            | n/a             | n/a             |
| Total expenses                                    | –               | n/a             | n/a             |
| Realized gains (losses) for the period            | 0.12            | n/a             | n/a             |
| Unrealized gains (losses) for the period          | (0.07)          | n/a             | n/a             |
| <b>Total increase (decrease) from operations²</b> | 0.21            | n/a             | n/a             |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | (0.02)          | n/a             | n/a             |
| From dividends                                    | (0.17)          | n/a             | n/a             |
| From capital gains                                | (0.09)          | n/a             | n/a             |
| Return of capital                                 | (0.48)          | n/a             | n/a             |
| <b>Total annual distributions³</b>                | (0.76)          | n/a             | n/a             |
| <b>Net assets, end of period</b>                  | 14.46           | n/a             | n/a             |

| Series R  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|---|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 11.02           | 10.33           | 10.00           |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |
| Total revenue                                     | 0.29            | 0.34            | 0.04            |
| Total expenses                                    | –               | –               | –               |
| Realized gains (losses) for the period            | 0.10            | 0.18            | 0.17            |
| Unrealized gains (losses) for the period          | (0.12)          | 0.60            | 0.42            |
| <b>Total increase (decrease) from operations²</b> | 0.27            | 1.12            | 0.63            |
| <b>Distributions:</b>                             |                 |                 |                 |
| From net investment income (excluding dividends)  | –               | (0.10)          | (0.01)          |
| From dividends                                    | (0.26)          | (0.15)          | (0.06)          |
| From capital gains                                | (0.07)          | (0.19)          | –               |
| Return of capital                                 | –               | –               | –               |
| <b>Total annual distributions³</b>                | (0.33)          | (0.44)          | (0.07)          |
| <b>Net assets, end of period</b>                  | 10.99           | 11.02           | 10.33           |



**MACKENZIE**  
Investments

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## RATIOS AND SUPPLEMENTAL DATA

| Series PW  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 28,771          | 18,717          | 2,090           |
| Securities outstanding (000) <sup>1</sup>                                  | 2,274           | 1,420           | 163             |
| Management expense ratio (%) <sup>2</sup>                                  | 1.94            | 1.93            | 1.99            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 1.94            | 1.93            | 1.99            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | 0.06            | 0.10            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | 11.44           | n/a             |
| Net asset value per security (\$)  | 12.66           | 13.19           | 12.80           |

| Series PWF   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 40,631          | 18,040          | 618             |
| Securities outstanding (000) <sup>1</sup>                                  | 2,626           | 1,130           | 40              |
| Management expense ratio (%) <sup>2</sup>                                  | 0.91            | 0.91            | 0.88            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 0.91            | 0.91            | 0.88            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | 0.06            | 0.10            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | 11.44           | n/a             |
| Net asset value per security (\$)  | 15.47           | 15.96           | 15.40           |

| Series PWF8  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 98              | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | 7               | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 0.92            | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 0.92            | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | n/a             | n/a             |
| Net asset value per security (\$)  | 14.41           | n/a             | n/a             |

| Series PWF8  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 408             | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | 28              | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 0.94            | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 1.06            | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | n/a             | n/a             |
| Net asset value per security (\$)  | 14.50           | n/a             | n/a             |

| Series PWT8  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1               | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | –               | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 2.03            | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 2.03            | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | n/a             | n/a             |
| Net asset value per security (\$)  | 14.37           | n/a             | n/a             |

| Series PWX   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 12,731          | 10,431          | 355             |
| Securities outstanding (000) <sup>1</sup>                                  | 806             | 645             | 23              |
| Management expense ratio (%) <sup>2</sup>                                  | –               | 0.01            | –               |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | –               | 0.01            | –               |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | 0.06            | 0.10            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | 11.44           | n/a             |
| Net asset value per security (\$)  | 15.79           | 16.16           | 15.44           |

| Series PWX8  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1               | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | –               | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | –               | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | –               | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | n/a             | n/a             |
| Net asset value per security (\$)  | 14.46           | n/a             | n/a             |

- (1) This information is provided as at the end of the fiscal period shown.
- (2) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. If in the period a series was established or reinstated, the management expense ratio is annualized from the date of inception or reinstatement. Mackenzie may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.
- (3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.
- (4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is not provided when the Fund is less than one year old. The value of any trades to realign the Fund's portfolio after a fund merger, if any, is excluded from the portfolio turnover rate.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## RATIOS AND SUPPLEMENTAL DATA (cont'd)

| Series R   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 |
|--|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 104,880         | 66,081          | 24,175          |
| Securities outstanding (000) <sup>1</sup>                                  | 9,543           | 5,994           | 2,341           |
| Management expense ratio (%) <sup>2</sup>                                  | –               | –               | –               |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | –               | –               | –               |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.06            | 0.06            | 0.10            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 68.62           | 11.44           | n/a             |
| Net asset value per security (\$)  | 10.99           | 11.02           | 10.33           |

## Management Fees

The management fee for each applicable series is calculated and accrued daily as a percentage of its NAV. The Fund's management fees were used by Mackenzie to pay for the costs of managing the investment portfolio of the Fund and/or the underlying fund(s), as applicable, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio, and providing other services. Mackenzie also used the management fees to fund sales commissions, trailing commissions and any other compensation (collectively "distribution-related payments") to registered dealers and brokers whose clients invest in the Fund.

The following dealers affiliated with Mackenzie may be entitled to distribution-related payments from Mackenzie on the same basis as unrelated registered brokers and dealers: IPC Securities Corporation, Investors Group Securities Inc., IPC Investment Corporation and Investors Group Financial Services Inc.

Mackenzie used approximately 43% of the total management fee revenues received from all Mackenzie funds during the year to fund distribution-related payments to registered dealers and brokers. In comparison, such distribution-related payments for the Fund represented on average 38% of the management fees paid by all applicable series of the Fund during the year. The actual percentage for each series may be higher or lower than the average depending on the level of trailing commissions and sales commissions paid for that series.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

BALANCED FUND

## Fund Formation and Series Information

The Fund may have undergone a number of changes, such as a reorganization or a change in manager, mandate or name. A history of the major changes affecting the Fund in the last 10 years can be found in the Fund's Annual Information Form.

Date of Formation November 20, 2015

The Fund may issue an unlimited number of securities of each series. The number of issued and outstanding securities of each series is disclosed in *Financial Highlights*.

**Series Offered by Mackenzie Financial Corporation** (180 Queen Street West, Toronto, Ontario, M5V 3K1; 1-800-387-0614; [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com))

Series PW and Series PWT8 securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors in Series PW and Series PWT8 securities also want to receive a monthly cash flow of 4% and 8% per year, respectively.

Series PWF and Series PWF8 securities are offered through our Private Wealth Solutions to certain high net worth investors who are enrolled in a dealer-sponsored fee-for-service or wrap program, who are subject to an asset-based fee rather than commissions on each transaction and who invest at least \$100,000. Investors in Series PWF and Series PWF8 securities also want to receive a monthly cash flow of 4% and 8% per year, respectively.

Series PWFB securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors are required to negotiate their advisor service fee, which cannot exceed 1.50%, with their financial advisor. Investors in Series PWFB securities also want to receive a monthly cash flow of 4% per year.

Series PWX and Series PWX8 securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors are required to negotiate their advisor service fee, which cannot exceed 1.50%, with their financial advisor. Investors in Series PWX and Series PWX8 securities also want to receive a monthly cash flow of 4% and 8% per year, respectively.

Series R securities are offered only to other affiliated funds and certain institutional investors in connection with fund-of-fund arrangements.

Each series is available for purchase under the sales charge purchase option. The charges under the sales charge purchase option are negotiated by investors with their dealers. For further details on this purchase option, please refer to the Fund's Simplified Prospectus and Fund Facts.

| Series      | Inception/<br>Reinstatement Date | Management<br>Fees   | Administration<br>Fees | Net Asset Value per Security (\$) |               |
|-------------|----------------------------------|----------------------|------------------------|-----------------------------------|---------------|
|             |                                  |                      |                        | Mar. 31, 2018                     | Mar. 31, 2017 |
| Series PW   | December 14, 2015                | 1.60% <sup>(2)</sup> | 0.15%                  | 12.66                             | 13.19         |
| Series PWF  | December 14, 2015                | 0.60% <sup>(3)</sup> | 0.15%                  | 15.47                             | 15.96         |
| Series PWF8 | October 16, 2017                 | 0.60% <sup>(3)</sup> | 0.15%                  | 14.41                             | —             |
| Series PWFB | April 3, 2017                    | 0.60% <sup>(3)</sup> | 0.15%                  | 14.50                             | —             |
| Series PWT8 | October 16, 2017                 | 1.60% <sup>(2)</sup> | 0.15%                  | 14.37                             | —             |
| Series PWX  | December 14, 2015                | — <sup>(1)</sup>     | — <sup>(1)</sup>       | 15.79                             | 16.16         |
| Series PWX8 | October 16, 2017                 | — <sup>(1)</sup>     | — <sup>(1)</sup>       | 14.46                             | —             |
| Series R    | December 14, 2015                | — *                  | — *                    | 10.99                             | 11.02         |

\* Not applicable.

(1) This fee is payable directly to Mackenzie by investors in this series through redemptions of their securities.

(2) Prior to June 1, 2018, the management fee for this series was charged to the Fund at a rate of 1.65%.

(3) Prior to June 1, 2018, the management fee for this series was charged to the Fund at a rate of 0.65%.