

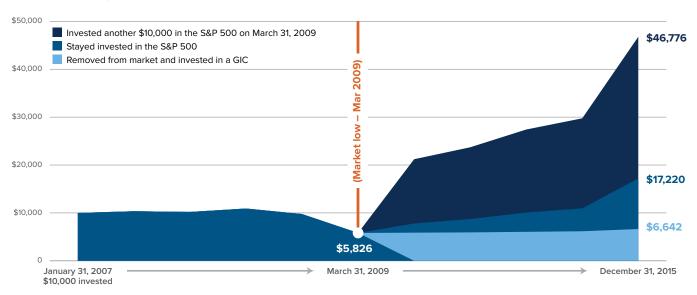


Avoid trying to time the market

When markets decline, it's tempting to sell and wait for stability before jumping back in. But it's virtually impossible to know when markets will rebound.

Trying to time the market by buying a GIC may sometimes look like a smart move, but your long-term investment performance will likely be worse than if you had simply stayed invested through market uncertainty. Although it's human nature to react to dips in your portfolio, guidance from your advisor can help keep you focused on your long-term goals and avoid the trap of buying high and selling low.

Growth of \$10,000 - S&P 500 Index



 $Source: Bloomberg, January\ 31,\ 2009-December\ 31,\ 2015.\ Unlike\ mutual\ funds, the\ returns\ and\ principal\ of\ GICs\ are\ guaranteed.$

For more information, contact your financial advisor or visit mackenzieinvestments.com

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