



MACKENZIE
Investments

Symmetry portfolios

Bringing balance to risk and return



Advisors + Investors + Mackenzie That's better together

Let's begin

The challenge

The solution

The Symmetry experience

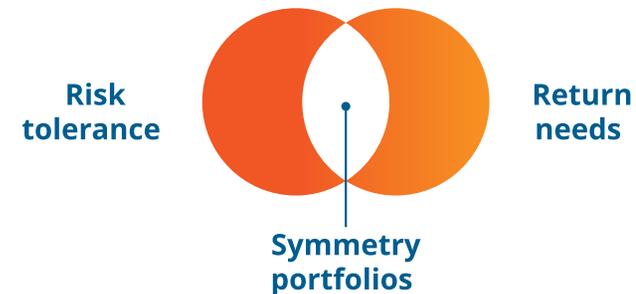
The mechanics

What is Symmetry?

Applying deep pension experience to your portfolio

Symmetry is a series of diversified and balanced portfolios, each tied to distinct risk tolerances and return needs of investors. The portfolios are managed by the Mackenzie Multi Asset Strategies Team, which brings deep pension experience to bear.

The team believes in the importance of delivering attractive returns without taking undue risk. The portfolios are constantly monitored to ensure each remains true to its risk tolerance and investment objectives.



Symmetry portfolios try to optimize risk-adjusted returns through asset and strategy diversification, careful manager selection and rigorous risk management. We continuously monitor Symmetry portfolios to make sure your investment stays on track.

- Nelson Arruda, Senior Vice President, Portfolio Manager, Team Co-Lead, Multi-Asset Strategies Team

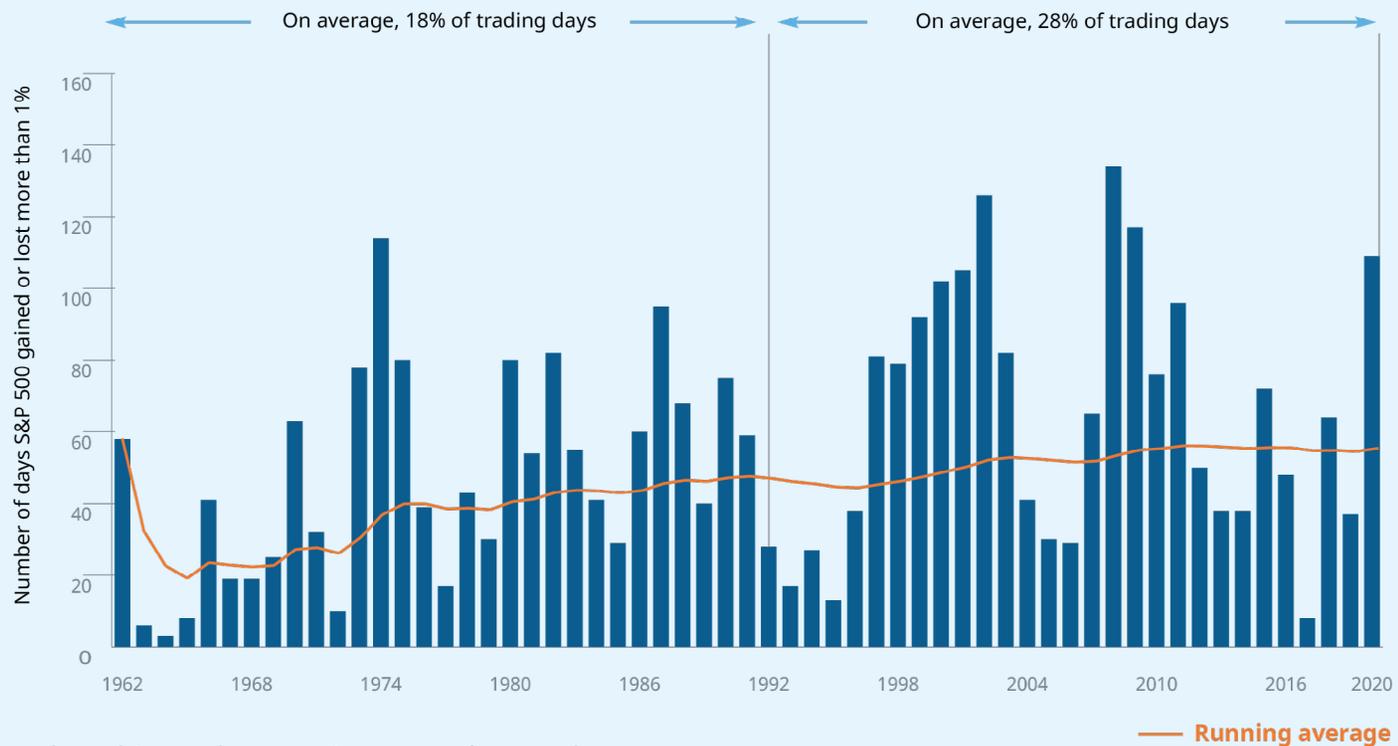
Advisors + Investors + Mackenzie That's better together

Investment challenges

Successful investing requires time, discipline, expertise, technical knowledge, risk management and market monitoring

Markets can be unpredictable

Number of days the US equity market experienced a 1% movement in either direction



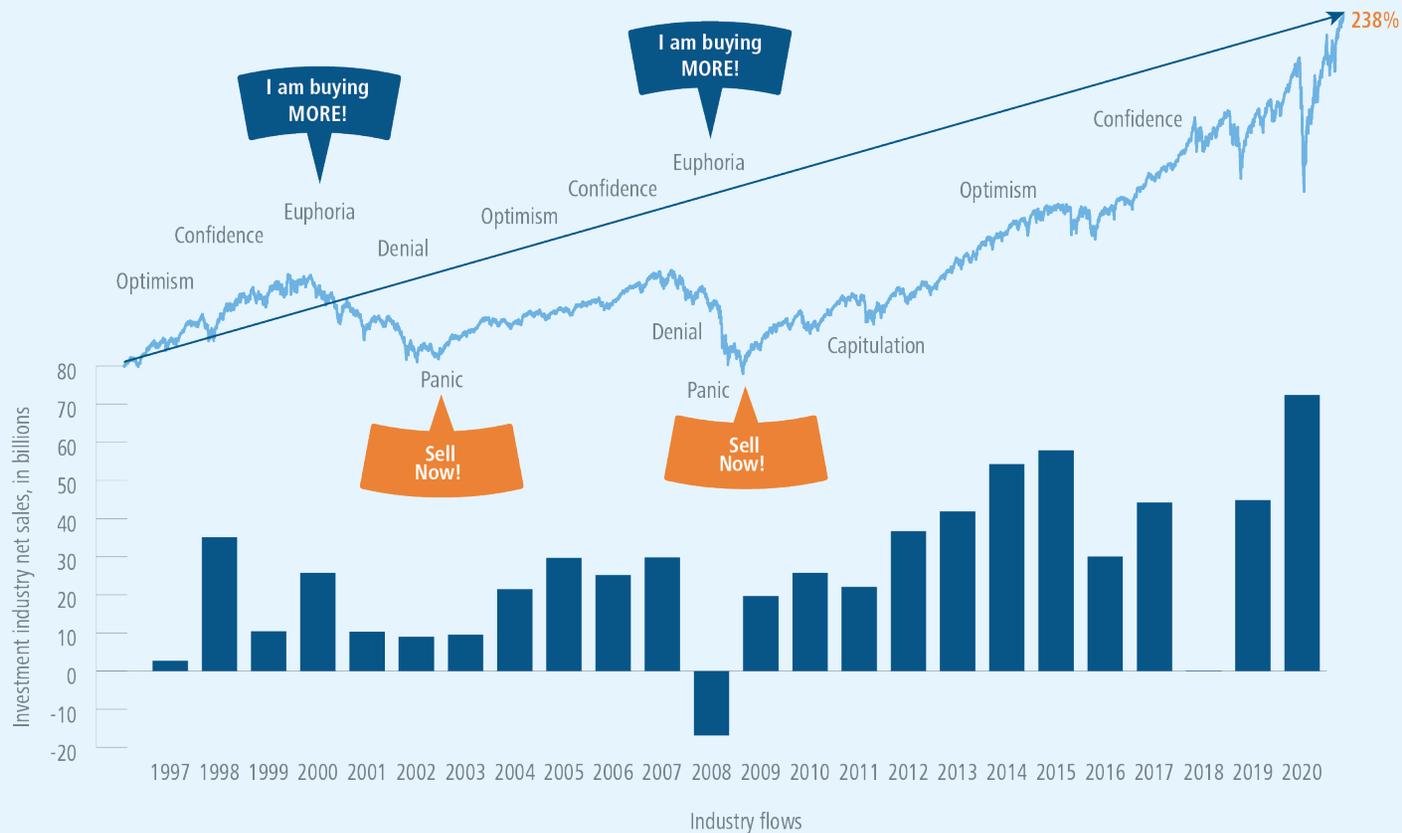
Investments may be subject to larger swings more frequently.

Source: Bloomberg, as of December 31, 2020.

Advisors + Investors + Mackenzie That's better together

Volatility can lead to an emotional roller coaster

Risk of making wrong decisions: buy high and sell low



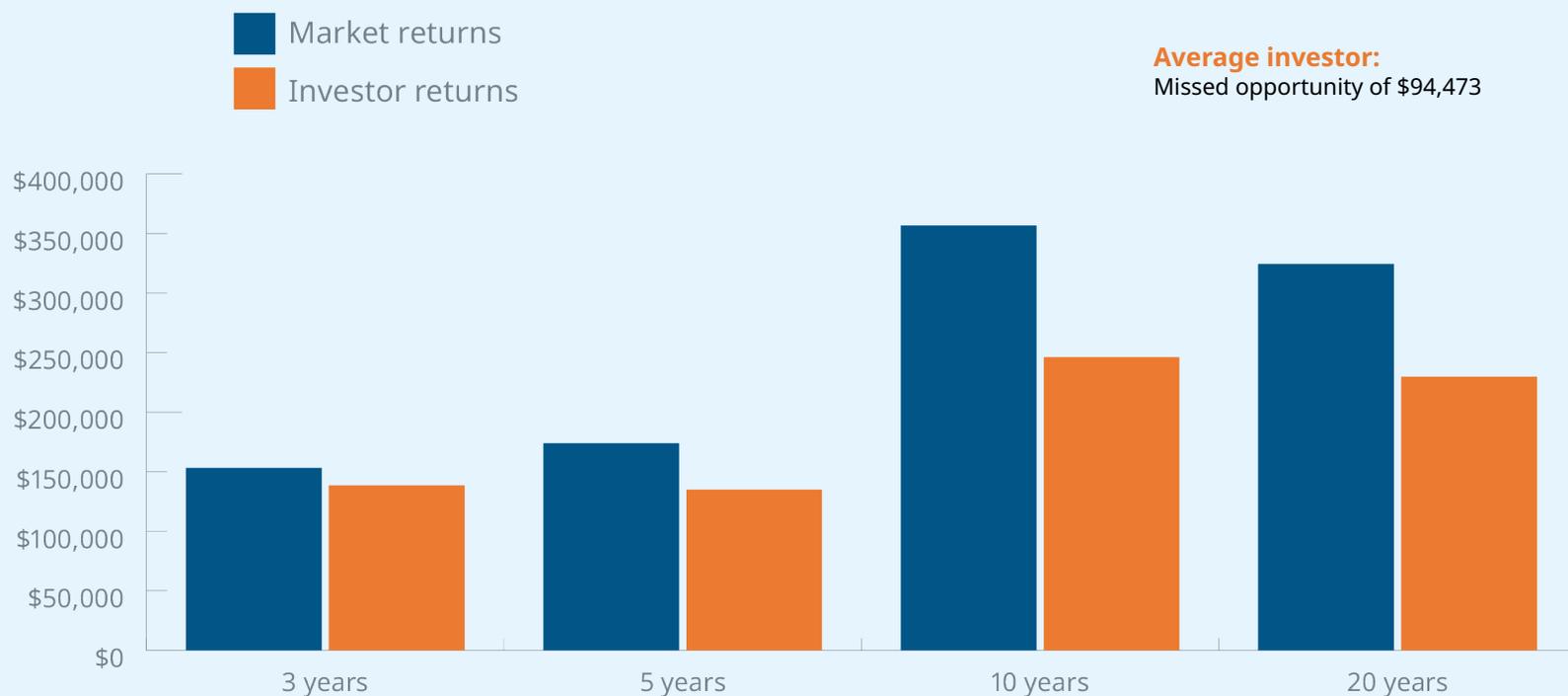
When markets are down, investors panic and sell low. When markets are up, investors react and buy high. This emotional roller coaster is evident in the investment industry net sales.

Source: Bloomberg, IFIC, as of December 31, 2020.

Advisors + Investors + Mackenzie That's better together

The result: Investors underperform the market

An initial investment of \$100,000 into the S&P 500 20 years ago would have grown to \$324,364 by the end of 2019. According to Dalbar, an average investor who made buy/sell decisions in equities over the same period realized just \$229,891. That's \$94,473 less than the index return.



When investors react emotionally, they miss out on return opportunities as the market recovers. Staying invested for the long-term helps realize all potential growth.

Source: DALBAR Quantitative Analysis of Investor Behaviour – 2020 Report. For the period ended December 31, 2020 in USD.

Advisors + Investors + Mackenzie That's better together

Diversify your portfolio for a smoother ride

Different asset classes perform differently from year to year. A well diversified portfolio can give you exposure to top performing categories, while mitigating exposure to the worst performers.

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
Best performers ↑ ↓ Worst performers	8.9%	57.1%	38.5%	9.7%	16.0%	48.1%	23.9%	21.6%	35.4%	28.7%	4.2%	24.8%	17.9%	
	6.4%	50.0%	20.2%	5.7%	15.3%	41.3%	14.4%	19.5%	21.1%	17.4%	1.4%	22.9%	16.6%	
	-17.2%	35.0%	17.6%	4.6%	13.8%	31.6%	10.6%	14.6%	17.1%	13.8%	1.1%	19.2%	16.3%	
	21.2%	23.1%	13.1%	-1.8%	13.4%	20.1%	10.2%	6.7%	10.7%	11.2%	-3.0%	19.2%	14.4%	
	-22.0%	12.5%	13.0%	-3.7%	10.0%	13.0%	8.8%	3.5%	8.1%	9.1%	-3.9%	16.7%	11.8%	
	-28.8%	8.0%	9.1%	-8.7%	7.2%	7.8%	8.5%	2.4%	7.7%	7.1%	-5.6%	16.5%	8.7%	
	-33.0%	7.4%	6.7%	-9.6%	4.5%	4.3%	7.0%	1.3%	3.0%	6.4%	-6.5%	12.9%	6.4%	
	-41.5%	5.4%	3.4%	-14.2%	3.6%	0.2%	0.2%	4.1%	-8.3%	1.7%	2.5%	-8.9%	6.9%	5.6%
	-46.6%	1.0%	2.6%	-16.2%	2.5%	2.5%	-1.2%	-0.1%	-13.8%	-2.0%	1.2%	-18.2%	6.0%	5.5%

-  Canadian bonds
-  Emerging markets
-  US large cap
-  Canadian large cap
-  Foreign equities
-  US small cap
-  Canadian small cap
-  Global bonds
-  Balanced portfolios

Do you have the expertise to build a well diversified and balanced portfolio?

Source: Mackenzie Investments and Morningstar as at December 31, 2020. Canadian Bonds: FTSE TMX Canada Universe Bond Index; Canadian Large Cap: S&P/TSX Composite TR Index; Canadian Small Cap: BMO NB SMCap Blend. Wgt'd Index; Emerging Markets: MSCI Emerging Markets Index (CAD); Foreign Equities: MSCI EAFE Index (CAD); Global Bonds: Citigroup World Government Bond Index (LCL); US Large Cap: S&P 500 Index (CAD); US Small Cap: Russell 2000 Index (CAD). Balanced Portfolio is equal weight of the indices above.

Advisors + Investors + Mackenzie That's better together

Our changing world

What can you do to ensure investment success?

Challenging future return environment

Aging populations, fewer people working, lower productivity growth, higher government debt and overvalued bond and equity markets suggest a lower return market. Investors need a multi-asset solution to help improve returns.

Markets can be unpredictable

Bouncing between large gains and losses creates problematic behaviour for most investors. For older investors, large losses can be devastating. Investors need better risk management.

Asset complexity

Innovation has expanded the universe of products and asset classes for investors, but more options bring more complexity. Investors need more sophisticated portfolio construction.

Emerging technology

Advances in data analytics and risk management help managers understand portfolios better. They also let them manage portfolios with more agility. Investors need the advantages of technology.



Advisors + Investors + Mackenzie That's better together

Achieving diversification using managed solutions

Managed solutions are multi-asset portfolios that are comprised of carefully selected financial instruments (stocks, bonds, ETFs, currencies) and mutual funds, held individually or in pools to build a diversified portfolio. The portfolio management team determines the right asset allocation for each portfolio that aims to earn the greatest return based on each investor's risk tolerance.

- Diversifies across asset classes, geography, sectors, etc.
- Accesses investment managers around the world.
- Dynamically adjusts allocations to take advantage of broader global market trends and developments.
- Manages currency exposure, an inherent byproduct of a globally diversified portfolio.
- Includes alternative investments for additional diversification, helping to smooth returns.
- Uses an integrated total portfolio approach.

Sample investment universe

Canadian Stocks	Mortgage Backed Securities	Active Equity ETFs	Canadian Dollar	Bond Index Futures
High Yield Bonds	Bond Index ETFs	US Dollar	Alternatives	Inflation-linked Bonds
Equity Index Futures	Emerging Market Stocks	Federal Bonds	Large Cap Stocks	Equity Index ETFs
Corporate Bonds	US Stocks	Value Stocks	UK Pound	Provincial Bonds
EAFE Stocks	Emerging Market Debt	Small Cap Stocks	Leveraged Loans	Japanese Yen
Active Bond ETFs	Global Sovereign Bonds	Euro	Mid Cap Stocks	Growth Stocks

Advisors + Investors + Mackenzie That's better together

The Symmetry experience

Canada's pension plans are considered among the world's best managed investments.

The Multi-Asset Strategies Team brings talent and some of the best practices of the pension world to the management of Symmetry portfolios.



Nelson Arruda,
M.Sc., M.Fin., CFA
Senior Vice President,
Portfolio Manager
Team Co-Lead



Todd Mattina, PhD
Senior Vice President,
Portfolio Manager
Team Co-Lead



Andrea Hallett, CFA
Vice President,
Portfolio Manager



Paul Taylor, CFA, MBA
Vice President,
Portfolio Manager



Michael Kapler, MMF, CFA
Assistant Vice President,
Portfolio Manager



Chuck Murray, CIM
Assistant Vice President,
Portfolio Manager



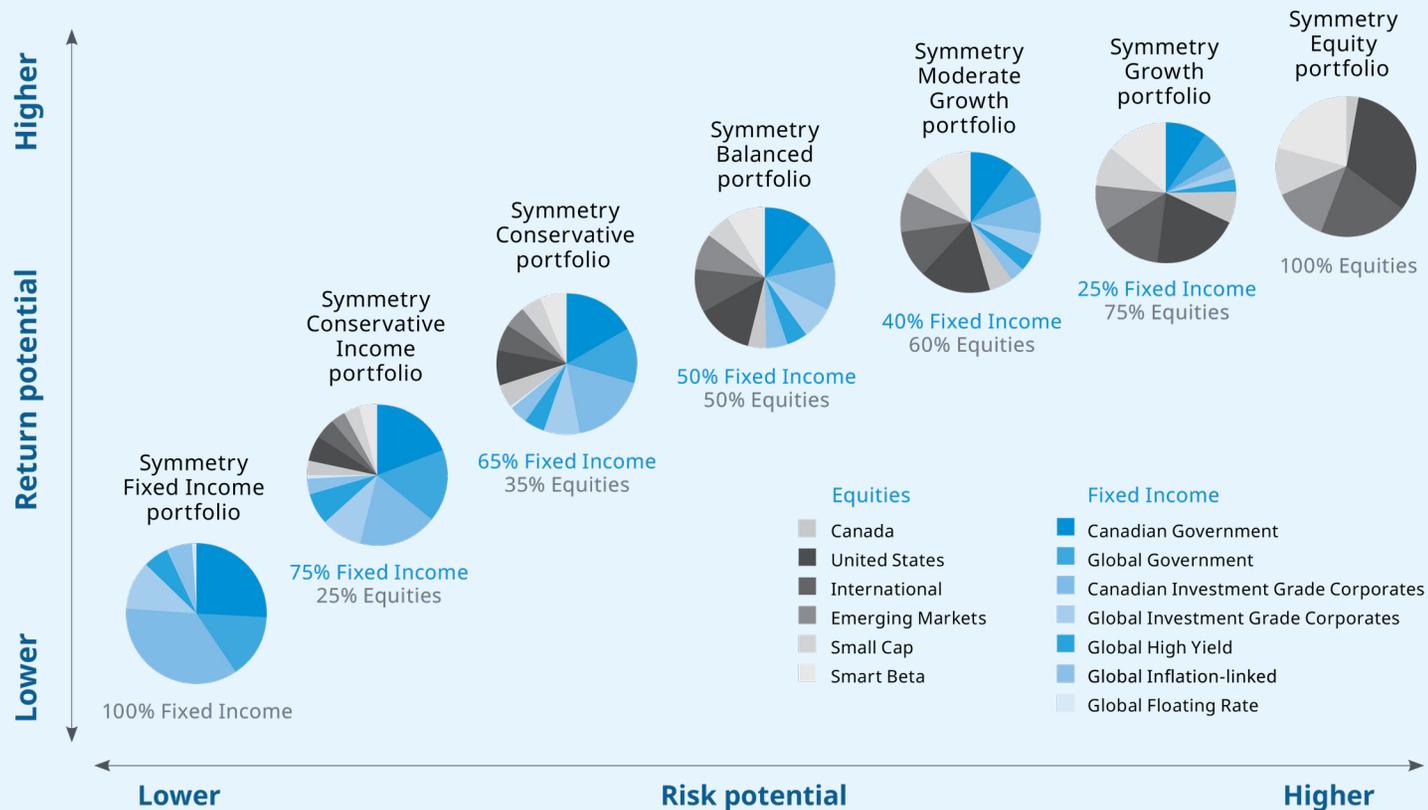
Gleb Sivitsky, MFE, CFA, CAIA
Assistant Vice President,
Portfolio Manager

Advisors + Investors + Mackenzie That's better together

Symmetry portfolios – diversification and choice

Seven risk targeted multi-asset managed solutions

Each portfolio is based on a specific risk and return profile, ranging from a set of fixed income-focused solutions to a full equity solution.



For illustrative purposes only. These are the neutral allocations and the portfolios are managed within ranges as set out in the prospectus.

Advisors + Investors + Mackenzie That's better together

What Symmetry does for you

With Symmetry, the heavy lifting is done for you



Thinks

About how to build an integrated portfolio that seeks to maximize returns based on your risk profile



Sources

The best way to get exposure across asset classes, markets and countries to generate optimal risk-adjusted returns



Oversees

Investments, risk management and portfolio managers on your behalf



Actively rebalances

By reducing or increasing allocations as required and managing any concentration risks to maintain each portfolio's target risk level



Reports

Monthly on the health of your portfolio to your advisor to keep you updated

Symmetry's integrated total portfolio approach

Uses additional levers to add value

Strategic asset allocation

Attempts to build the best performing portfolio without taking undue risks.

Tactical asset allocation

Portfolio weights are tactically tilted to take advantage of market opportunities and better manage risk.

Currency management

Holistic and integrated total portfolio approach to managing currency exposure.



Target allocation

Asset allocation has historically accounted for more than 90% of returns.

For illustrative purposes only.

Advisors + Investors + Mackenzie That's better together

Symmetry offers enhanced diversification

Strong in-house teams complemented by leading managers from around the globe



In-house strategies

Leverage the strength and expertise of Mackenzie's 16 in-house investment boutiques



Global partners

Leading global investment managers provide exposure to strategies not available in-house



Custom mandates

Includes custom mandates designed exclusively for Symmetry



Passive instruments

Utilizes passive instruments to improve portfolio efficiency



Non-traditional asset classes

Seeks enhancements available from non-traditional asset classes

Advisors + Investors + Mackenzie That's better together

Even the smartest phone diversifies

Sophisticated products require teamwork

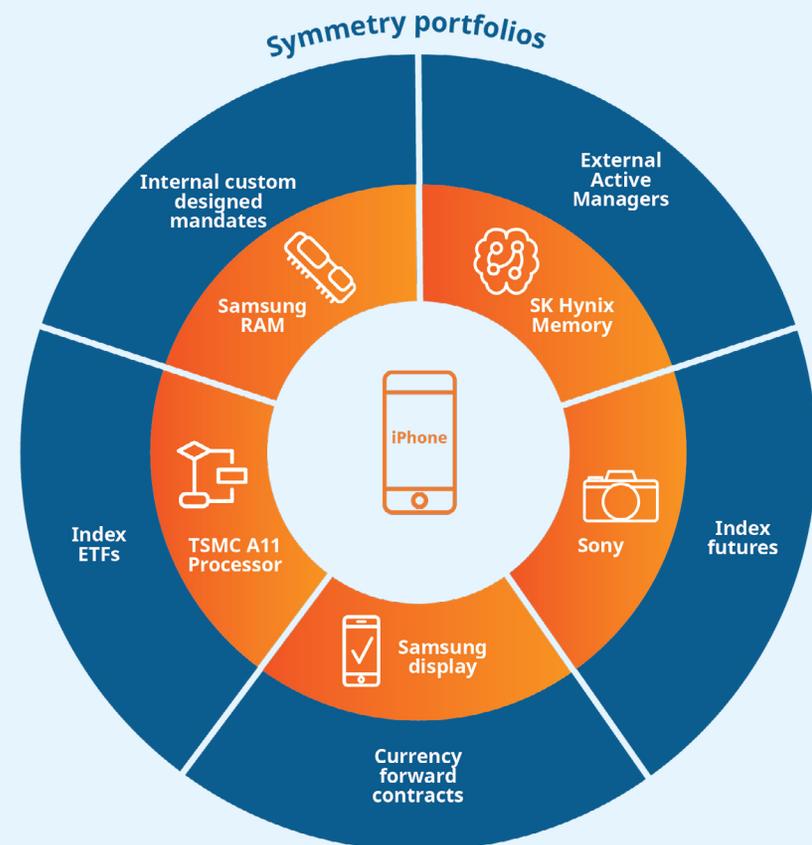
Like Symmetry, the iPhone adopts a “hybrid” mentality. Apple designs and makes much of its hardware and software in house.

But Apple doesn't do it alone!

It diversifies by relying heavily on many different tech companies (even on its competitor, Samsung) to supply parts, utilizing each ones' expertise to help make the iPhone the best it can be.

Apple is ultimately responsible for bringing all the pieces together seamlessly to create the final user experience.

Like Apple, Mackenzie's Multi-Asset Strategies Team oversees portfolio construction using internal and external components, and is responsible for integrating them together into one holistic investment solution.



Advisors + Investors + Mackenzie That's better together

Emphasis on risk management

Symmetry uses sophisticated risk budgeting to allocate risks and maximize expected returns. Knowing and controlling the details of risks in a portfolio allows for more effective risk management



Sample household budget of \$2,900

Household budgeting manages spending

Detailed budget

Rent	\$1,500
Groceries	\$600
Insurance	\$300
Gas	\$200
Entertainment	\$300



Volatility targets drive tactical asset allocation

Risk budgeting manages investment risk

Detailed risk budget: sources of volatility

Stock timing	0.42%
Bond timing	0.15%
Relative equity	0.35%
Currency	0.20%

Currency risk budget informs final active currency weights

US	3.9%
GBP	-2.6%
EUR	-1.8%
JPY	-0.2%

For illustrative purposes only.

Advisors + Investors + Mackenzie That's better together

Technology & infrastructure

Fast, flexible and robust systems and tools allow the Multi-Asset Strategies Team to quickly identify and adjust to changing conditions. Our custom built **proprietary** technology acts as a “radar” to efficiently detect potential risks and opportunities.

Symmetry portfolios: well-poised in a changing world



Challenging future return environment

- Enhanced diversification using sophisticated asset allocation process.
- Designed to maximize risk-adjusted returns.
- In-house custom mandates complemented by a selection of leading managers around the globe.



Markets can be unpredictable

- Heavy emphasis on portfolio risk management using a budgeting strategy to efficiently allocate risk and avoid unintended concentration.



Emerging technology

- Utilizes custom built proprietary technology and infrastructure.



Asset complexity

- Integrated total portfolio approach pulling additional levers to potentially add value.

Advisors + Investors + Mackenzie That's better together

Get Symmetry portfolios working for you.
Speak to your Financial Advisor or visit us at www.mackenzieinvestments.com for more information.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus of before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

Advisors + Investors + Mackenzie That's better together