

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2022*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You may obtain a copy of the annual financial statements, at no cost, by contacting us using one of the methods noted under Fund Formation and Series Information or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the Fund's Simplified Prospectus, Annual Information Form and Fund Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the Fund's current net asset values per security and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*

# MACKENZIE PRIVATE INCOME BALANCED POOL

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## Management Discussion of Fund Performance

June 3, 2022

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments that have affected the Fund's performance and outlook in the year ended March 31, 2022 (the "period"). If the Fund was established during the period, "period" represents the period since inception.

In this report, "Mackenzie" and "the Manager" refer to Mackenzie Financial Corporation, the manager of the Fund. In addition, net asset value ("NAV") refers to the value of the Fund as calculated for transaction purposes, on which the discussion of Fund performance is based.

Please read *A Note on Forward-Looking Statements* on the first page of this document.

### Investment Objective and Strategies

The Fund seeks income with potential long-term capital growth by investing mainly in Canadian fixed income and/or income-oriented equities, either directly or through other mutual funds. The Fund utilizes multiple portfolio management teams with a mix of investing styles. The Fund's asset mix will generally range between 45%–75% equities and 15%–55% fixed income securities. In addition to fixed income and equity exposures, the Fund may also invest in other asset classes. It may hold up to 45% of its assets in foreign investments. The Fund diversifies in terms of geographic exposure, sector exposure, company market capitalization, portfolio manager style, credit quality and duration.

### Risk

The risks of the Fund remain as discussed in the Fund's Simplified Prospectus.

The Fund is suitable for medium-term investors looking for a Canadian income-oriented balanced fund to hold as a key part of their portfolio, who can handle the volatility of stock and bond markets, and who have a low to medium tolerance for risk.

### Results of Operations

#### Investment Performance

The performance of all series in the current and previous periods is shown in the *Past Performance* section of the report. Performance will vary by series primarily because fees and expenses differ between series, or because securities of a series were not issued and outstanding for the entire reporting period. Please refer to the *Fund Formation and Series Information* section of this report for the varying management and administration fees payable by each series. The following comparison to market indices is intended to help investors understand the Fund's performance relative to the general performance of the markets. However, the Fund's mandate may be different from that of the indices shown.

During the period, the Fund's Series PW securities returned 4.2%, and Series LW securities returned 4.1% (after deducting fees and expenses paid by the series). This compares with a return of 7.3% for a blended index composed of a 50% weighting in the Fund's broad-based index, the S&P/TSX Composite Index (returned 20.2%), and a 50% weighting in the FTSE Canada Universe Bond Index (returned -4.5%). All index and series returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

Canadian equities rose strongly over the period, driven by investor rotation into accelerating cyclical sectors and higher commodity prices following Russia's invasion of Ukraine. Global equity markets generally rose but were volatile and experienced a massive shift out of growth stocks and into lower-priced value stocks. In mid-2021, the Bank of Canada committed to reducing its economic support by decreasing asset purchases. In an effort to combat the highest inflation in decades, it raised its policy rate to 0.50% in March 2022, the first in an expected series of increases. As a result, short-term bond yields increased sharply amid concerns about economic growth.

Within the S&P/TSX Composite Index, energy, materials and communication services were the strongest sectors, while health care, information technology and consumer discretionary were the weakest.

The following discussion reflects the Fund's allocation decisions and the activities and performance of its underlying investment funds and other directly held securities. The Fund underperformed the broad-based index because of its allocation to fixed income securities, which underperformed equities over the period. Given the Fund's mandate, the return of the blended index is a more meaningful comparison.

The Fund underperformed the blended index, with its overweight exposure to fixed income securities detracting from performance.

Within the equity portion of the Fund, an underweight position in the energy sector, an underweight position and stock selection in materials, and an overweight position in consumer discretionary detracted from performance. At the country level, holdings in China and the United States detracted from performance. Conversely, stock selection in the information technology and health care sectors contributed to performance.

Within the fixed income portion of the Fund, security selection among federal bonds detracted from performance.

The Fund's foreign currency exposure is actively managed to help mitigate risk and take advantage of opportunities at the total portfolio level. During the period, currency activities detracted from performance.

Over the period, neither portfolio activity nor market developments significantly changed the positioning of the Fund. Changes to the portfolio included new allocations to Mackenzie North American Corporate Bond Fund and Mackenzie US Mid Cap Opportunities Fund, and the elimination of the allocations to Mackenzie Global Credit Opportunities Fund and Mackenzie Global Small-Mid Cap Equity Fund.

#### Net Assets

The Fund's net assets decreased by 2.0% during the period to \$187.5 million. This change was composed primarily of \$10.0 million in net income (including any interest and/or dividend income) from investment performance, after deducting fees and expenses, and a decrease of \$13.9 million due to net securityholder activity (including sales, redemptions and cash distributions).

#### Fees and Expenses

The management expense ratio ("MER") for each series during the year ended March 31, 2022, was generally similar to the MER for the year ended March 31, 2021. Total expenses paid vary from period to period mainly as a result of changes in average assets in each series. The MERs for all series are presented in the *Financial Highlights* section of this report.

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## Recent Developments

Ongoing uncertainty regarding the duration and long-term impact of the COVID-19 pandemic and the effectiveness of vaccines against new variants of the virus contributes to uncertainty regarding the timing of a full economic recovery. As a result, it is not possible to reliably estimate the impact of the pandemic on the financial results and condition of the Fund in future periods.

The Mackenzie Multi-Asset Strategies team expects global stock markets to deliver lower returns than in recent years as central banks tighten global liquidity and growth in corporate earnings slows. Nevertheless, the team believes long-term equity yields remain attractive relative to the current exceptionally low yields of fixed income. Key risks to the team's outlook include persistently high inflation and the possible emergence of new COVID-19 variants.

Bond returns suffered from expectations of rising interest rates in the period. At period-end, markets had priced in a U.S. federal funds rate of 2.50% and a Bank of Canada overnight rate of 2.50% by the end of 2022. Though the team believes it is unlikely that rates will be raised higher than already expected, a potential trigger for further increases would be signs that high inflation is becoming entrenched in long-term expectations accompanied by rapidly accelerating wage growth. However, supply-chain indicators appeared to be improving at period-end, which the team believes may relieve some of the built-up price pressures.

With the approval of the Mackenzie Funds' Independent Review Committee, Mackenzie Private Income Balanced Pool Class merged into the Fund on July 30, 2021. The Manager does not consider this merger to be a material change for the Fund's investors.

Effective September 22, 2021, Atul Tiwari was appointed to the Mackenzie Funds' Independent Review Committee.

## Related Party Transactions

### Management and Administration Services

For each applicable series, the Fund paid management fees and administration fees to the Manager at the annual rates specified under *Fund Formation and Series Information* in this report and as more fully described in the Prospectus. In return for the administration fees, the Manager pays all costs and expenses (other than certain specified fund costs) required to operate the Fund that are not included in management fees. See also *Management Fees*.

### Other Related Party Transactions

At March 31, 2022, Mackenzie had an investment of \$0.02 million in the Fund (less than 0.1% of the Fund's NAV).

During the period, the Fund received \$0.003 million in income distributions from investments in exchange-traded funds ("ETFs") managed by Mackenzie to offset fees paid within those ETFs. There is no assurance that these distributions will continue in the future.

The Manager relied on an approval issued by the Mackenzie Funds' Independent Review Committee to proceed with the merger of Mackenzie Private Income Balanced Pool Class into the Fund on July 30, 2021.

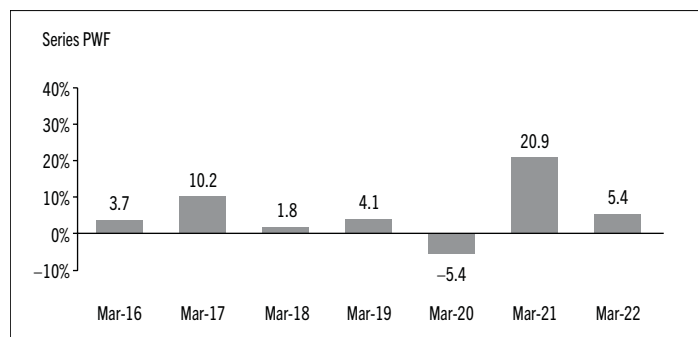
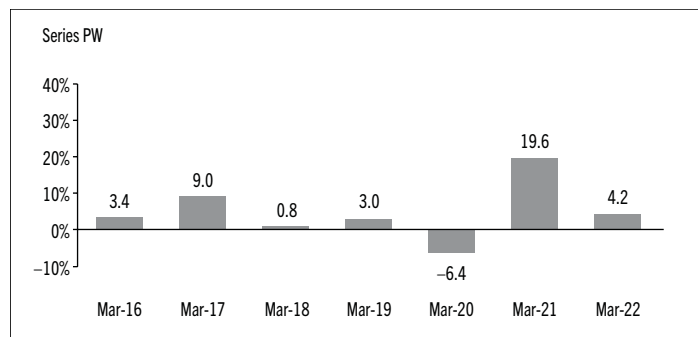
## Past Performance

The Fund's past performance information is presented in the following charts and table. It assumes all distributions made by the Fund in the periods presented are reinvested in additional securities of the relevant series of the Fund. The charts and table do not take into account sales, redemption, distribution or optional charges, or income taxes payable by any investor that would have reduced returns. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

If you hold this Fund outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional securities of the Fund. The amount of reinvested taxable distributions is added to the adjusted cost base of the securities that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the Fund, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

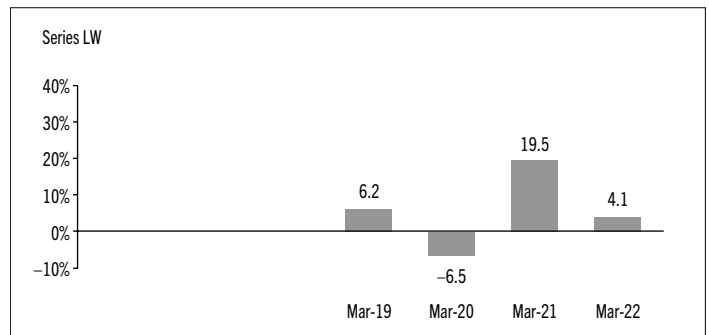
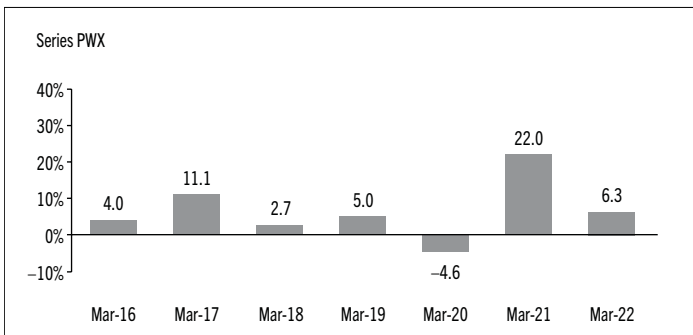
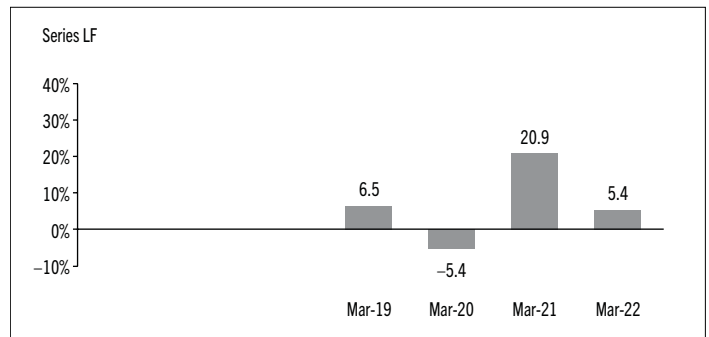
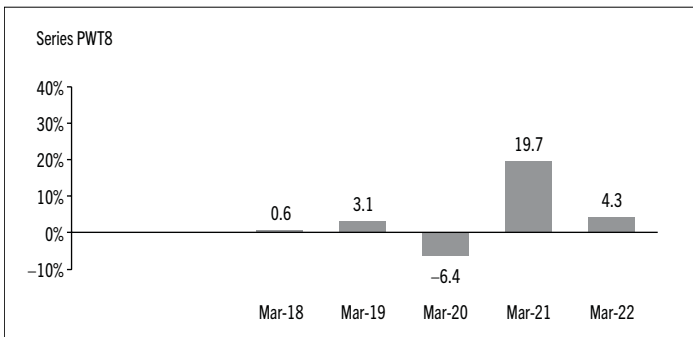
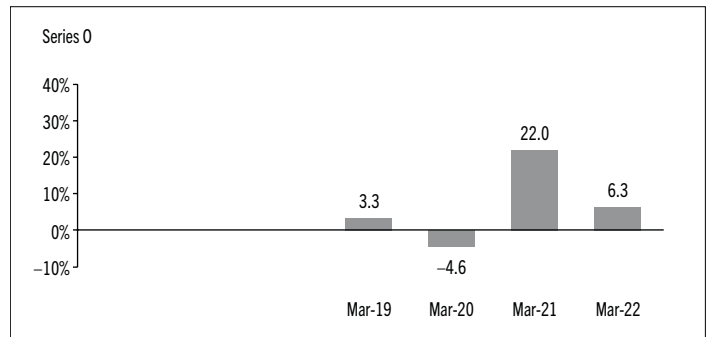
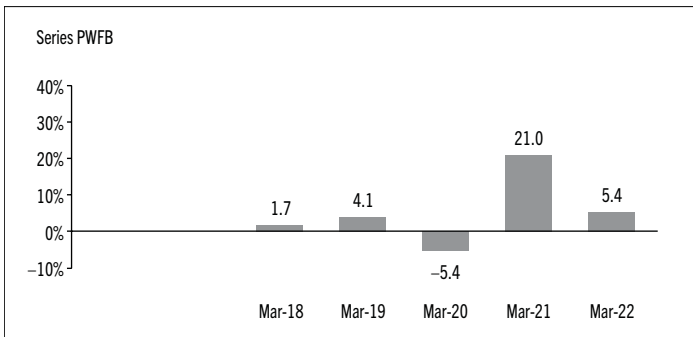
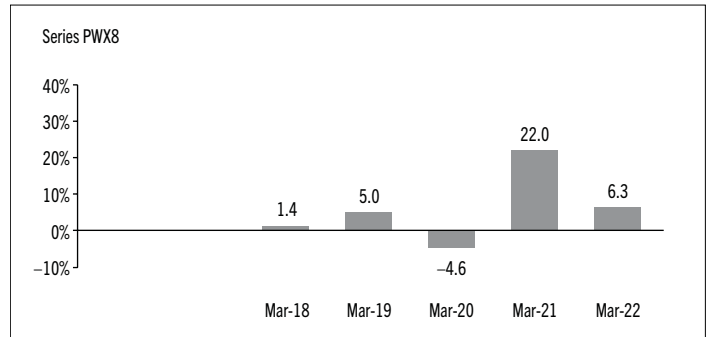
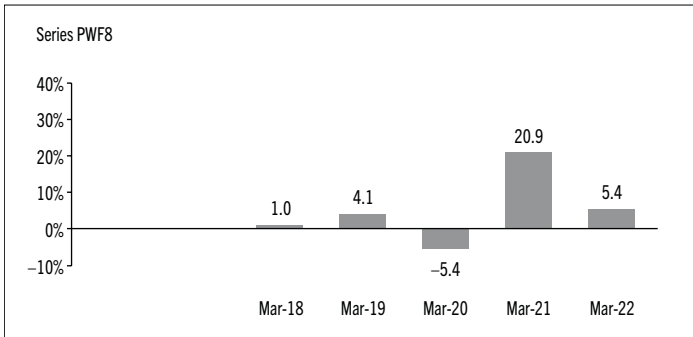
## Year-by-Year Returns

The following bar charts present the performance of each series of the Fund for each of the fiscal periods shown. The charts show, in percentage terms, how much an investment made on the first day of each fiscal period, or on the series inception or reinstatement date, as applicable, would have increased or decreased by the last day of the fiscal period presented. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.



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## Annual Compound Returns

The following table compares the historical annual compound total returns for each series of the Fund with the relevant index or indices shown below for each of the periods ended March 31, 2022. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all dividend payments, interest income accruals and interest payments are reinvested.

Percentage Return: <sup>1</sup>	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception <sup>2</sup>
Series PW	4.2	5.3	3.9	n/a	5.1
Series PWF	5.4	6.4	5.0	n/a	6.2
Series PWF8	5.4	6.4	n/a	n/a	5.5
Series PWFB	5.4	6.4	n/a	n/a	5.0
Series PWT8	4.3	5.4	n/a	n/a	4.4
Series PWX	6.3	7.3	5.9	n/a	7.1
Series PWX8	6.3	7.3	n/a	n/a	6.4
Series O	6.3	7.3	n/a	n/a	6.6
Series LF	5.4	6.4	n/a	n/a	7.8
Series LW	4.1	5.2	n/a	n/a	6.6
Blended Index	7.3	7.4	6.1	n/a	Note 3
S&P/TSX Composite Index*	20.2	14.1	10.3	n/a	Note 4
FTSE Canada Universe Bond Index	-4.5	0.4	1.6	n/a	Note 5

\* Broad-based index

The blended index is composed of 50% S&P/TSX Composite Index and 50% FTSE Canada Universe Bond Index.

The S&P/TSX Composite Index is a capitalization weighted index that represents some of the largest float adjusted stocks trading on the Toronto Stock Exchange.

The FTSE Canada Universe Bond Index is a broad measure of Canadian bonds with terms to maturity of more than one year. It includes federal, provincial, municipal and corporate bonds rated "BBB" or higher.

- (1) The percentage return differs for each series because the management fee rate and expenses differ for each series.
- (2) The return since inception for each series will differ when the inception date differs and is only provided when a series has been active for a period of less than 10 years.
- (3) The return of the blended index since inception for each applicable series is as follows: Series PW 7.2%, Series PWF 7.2%, Series PWF8 6.5%, Series PWFB 6.1%, Series PWT8 6.5%, Series PWX 7.2%, Series PWX8 6.5%, Series O 6.9%, Series LF 9.0%, Series LW 9.0%.
- (4) The return of the S&P/TSX Composite Index since inception for each applicable series is as follows: Series PW 12.4%, Series PWF 12.4%, Series PWF8 10.9%, Series PWFB 10.3%, Series PWT8 10.9%, Series PWX 12.4%, Series PWX8 10.9%, Series O 11.8%, Series LF 16.0%, Series LW 16.0%.
- (5) The return of the FTSE Canada Universe Bond Index since inception for each applicable series is as follows: Series PW 1.8%, Series PWF 1.8%, Series PWF8 1.8%, Series PWFB 1.5%, Series PWT8 1.8%, Series PWX 1.8%, Series PWX8 1.8%, Series O 1.7%, Series LF 1.7%, Series LW 1.7%.

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## Summary of Investment Portfolio at March 31, 2022

EFFECTIVE PORTFOLIO ALLOCATION	% OF NAV
Equities	54.6
Bonds	29.0
Other assets (liabilities)	8.9
Cash and short-term investments	5.1
Mutual funds	1.9
Commodities	0.4
Private credit funds	0.1

EFFECTIVE REGIONAL ALLOCATION	% OF NAV
Canada	46.1
United States	27.8
Other assets (liabilities)	8.9
Cash and short-term investments	5.1
Other	3.9
Switzerland	1.3
France	1.2
Ireland	1.2
China	1.1
Germany	0.6
Netherlands	0.6
United Kingdom	0.6
Japan	0.6
Taiwan	0.4
India	0.3
South Korea	0.3

EFFECTIVE SECTOR ALLOCATION	% OF NAV
Corporate bonds	16.4
Financials	14.8
Other assets (liabilities)	8.9
Industrials	7.5
Information technology	6.9
Other	5.9
Cash and short-term investments	5.1
Provincial bonds	4.8
Health care	4.8
Energy	4.7
Materials	3.6
Consumer discretionary	3.5
Federal bonds	3.4
Consumer staples	3.0
Term loans	2.4
Communication services	2.4
Mutual funds	1.9

EFFECTIVE NET CURRENCY EXPOSURE	% OF NAV
Canadian dollar	80.4
U.S. dollar	8.5
Euro	4.6
Other	4.4
British pound	2.1

The effective allocation shows the portfolio, regional, sector or net currency exposure of the Fund calculated by combining its direct and indirect investments.

TOP 25 POSITIONS	% OF NAV
<b>Issuer/Underlying Fund</b>	
Mackenzie Strategic Bond Fund Series R	24.9
Mackenzie Canadian Dividend Fund Series R	21.9
Mackenzie Canadian Growth Fund Series R	16.0
Mackenzie Global Dividend Fund Series R	9.9
Mackenzie Global Tactical Investment Grade Bond Fund Series R	6.9
Mackenzie North American Corporate Bond Fund Series R	5.4
Mackenzie Multi-Strategy Absolute Return Fund Series R	4.9
Mackenzie US Mid Cap Opportunities Fund Series R	2.5
Mackenzie Emerging Markets Fund Series R	1.5
Vanguard Real Estate ETF	0.7
Mackenzie Floating Rate Income ETF	0.6
iShares Global Infrastructure ETF	0.4
SPDR Gold Shares ETF	0.4
Vanguard Global ex-U.S. Real Estate ETF	0.4
SPDR S&P Metals & Mining ETF	0.4
SPDR Bloomberg Barclays Capital High Yield Bond ETF	0.4
iShares J.P. Morgan USD Emerging Markets Bond ETF	0.3
iShares S&P/TSX Canadian Preferred Share Index Fund ETF	0.3
iShares Preferred and Income Securities ETF	0.3
iShares Mortgage Real Estate ETF	0.1
Cash and short-term investments	0.1
Fidus Investment Corp.	0.0
PennantPark Investment Corp.	0.0
Old Dominion Freight Line Inc.	0.0
BlackRock Kelso Capital Corp.	0.0
<b>Top long positions as a percentage of total net asset value</b>	<b>98.3</b>

The Fund held no direct short positions at the end of the period.

For the prospectus and other information about the underlying fund(s) held in the portfolio, visit [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or [www.sedar.com](http://www.sedar.com).

The investments and percentages may have changed since March 31, 2022, due to the ongoing portfolio transactions of the Fund. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the Fund's fiscal year-end, when they are available within 90 days.

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## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for each of the fiscal periods presented below. If during the period a fund or series was established or reinstated, "period" represents the period from inception or reinstatement to the end of that fiscal period. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.

### THE FUND'S NET ASSETS PER SECURITY (\$)¹

Series PW	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>12.44</b>	<b>10.87</b>	<b>12.10</b>	<b>12.65</b>	<b>13.19</b>
<b>Increase (decrease) from operations:</b>					
Total revenue	0.27	0.31	0.33	0.34	0.35
Total expenses	(0.24)	(0.23)	(0.24)	(0.24)	(0.25)
Realized gains (losses) for the period	0.38	0.25	0.07	0.25	0.13
Unrealized gains (losses) for the period	(0.16)	1.80	(0.95)	(0.01)	(0.15)
<b>Total increase (decrease) from operations²</b>	<b>0.25</b>	<b>2.13</b>	<b>(0.79)</b>	<b>0.34</b>	<b>0.08</b>
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.06)	(0.01)	(0.02)	(0.04)	–
From Canadian dividends	(0.02)	(0.06)	(0.04)	(0.10)	(0.11)
From capital gains	(0.44)	–	(0.02)	(0.31)	(0.07)
Return of capital	(0.47)	(0.46)	(0.42)	(0.44)	(0.46)
<b>Total annual distributions³</b>	<b>(0.99)</b>	<b>(0.53)</b>	<b>(0.50)</b>	<b>(0.89)</b>	<b>(0.64)</b>
<b>Net assets, end of period</b>	<b>11.98</b>	<b>12.44</b>	<b>10.87</b>	<b>12.10</b>	<b>12.65</b>

Series PWF	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>15.68</b>	<b>13.56</b>	<b>14.95</b>	<b>15.47</b>	<b>15.96</b>
<b>Increase (decrease) from operations:</b>					
Total revenue	0.34	0.38	0.40	0.42	0.41
Total expenses	(0.13)	(0.13)	(0.13)	(0.13)	(0.14)
Realized gains (losses) for the period	0.39	0.31	0.26	0.27	0.14
Unrealized gains (losses) for the period	(0.20)	2.26	(1.19)	(0.01)	(0.17)
<b>Total increase (decrease) from operations²</b>	<b>0.40</b>	<b>2.82</b>	<b>(0.66)</b>	<b>0.55</b>	<b>0.24</b>
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.10)	(0.02)	(0.03)	(0.06)	(0.01)
From Canadian dividends	(0.12)	(0.23)	(0.19)	(0.26)	(0.28)
From capital gains	(0.59)	–	(0.04)	(0.39)	(0.09)
Return of capital	(0.48)	(0.43)	(0.37)	(0.39)	(0.40)
<b>Total annual distributions³</b>	<b>(1.29)</b>	<b>(0.68)</b>	<b>(0.63)</b>	<b>(1.10)</b>	<b>(0.78)</b>
<b>Net assets, end of period</b>	<b>15.23</b>	<b>15.68</b>	<b>13.56</b>	<b>14.95</b>	<b>15.47</b>

Series PWF8	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>12.89</b>	<b>11.64</b>	<b>13.35</b>	<b>14.41</b>	<b>15.00</b>
<b>Increase (decrease) from operations:</b>					
Total revenue	0.27	0.32	0.35	0.38	0.16
Total expenses	(0.10)	(0.11)	(0.12)	(0.12)	(0.06)
Realized gains (losses) for the period	0.36	(0.06)	0.16	(0.21)	(0.12)
Unrealized gains (losses) for the period	(0.16)	1.90	(1.04)	(0.01)	(0.07)
<b>Total increase (decrease) from operations²</b>	<b>0.37</b>	<b>2.05</b>	<b>(0.65)</b>	<b>0.04</b>	<b>(0.09)</b>
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.08)	(0.02)	(0.03)	(0.06)	–
From Canadian dividends	(0.10)	(0.19)	(0.16)	(0.23)	(0.13)
From capital gains	(0.47)	–	(0.03)	(0.35)	(0.09)
Return of capital	(0.91)	(0.90)	(0.85)	(0.94)	(0.52)
<b>Total annual distributions³</b>	<b>(1.56)</b>	<b>(1.11)</b>	<b>(1.07)</b>	<b>(1.58)</b>	<b>(0.74)</b>
<b>Net assets, end of period</b>	<b>12.02</b>	<b>12.89</b>	<b>11.64</b>	<b>13.35</b>	<b>14.41</b>

Series PWF8	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>14.75</b>	<b>12.76</b>	<b>14.06</b>	<b>14.50</b>	<b>15.00</b>
<b>Increase (decrease) from operations:</b>					
Total revenue	0.32	0.36	0.38	0.39	0.33
Total expenses	(0.12)	(0.12)	(0.12)	(0.12)	(0.13)
Realized gains (losses) for the period	0.26	0.52	0.08	0.47	(0.73)
Unrealized gains (losses) for the period	(0.19)	2.12	(1.11)	(0.01)	(0.14)
<b>Total increase (decrease) from operations²</b>	<b>0.27</b>	<b>2.88</b>	<b>(0.77)</b>	<b>0.73</b>	<b>(0.67)</b>
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.10)	(0.02)	(0.02)	(0.05)	(0.01)
From Canadian dividends	(0.11)	(0.21)	(0.18)	(0.24)	(0.30)
From capital gains	(0.55)	–	(0.04)	(0.33)	(0.09)
Return of capital	(0.45)	(0.41)	(0.35)	(0.37)	(0.34)
<b>Total annual distributions³</b>	<b>(1.21)</b>	<b>(0.64)</b>	<b>(0.59)</b>	<b>(0.99)</b>	<b>(0.74)</b>
<b>Net assets, end of period</b>	<b>14.34</b>	<b>14.75</b>	<b>12.76</b>	<b>14.06</b>	<b>14.50</b>

- These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. This information is derived from the Fund's audited annual financial statements. The net assets per security presented in the financial statements may differ from the net asset value per security calculated for fund pricing purposes. An explanation of these differences, if any, can be found in the *Notes to Financial Statements*.
- Net assets and distributions are based on the actual number of securities outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of securities outstanding over the fiscal period.
- Distributions were paid in cash/reinvested in additional securities of the Fund, or both.

# MACKENZIE PRIVATE INCOME BALANCED POOL

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2022

## THE FUND'S NET ASSETS PER SECURITY (\$)¹ (cont'd)

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWT8</b>					
<b>Net assets, beginning of period</b>	12.50	11.39	13.19	14.37	15.00
<b>Increase (decrease) from operations:</b>					
Total revenue	0.27	0.31	0.35	0.37	0.16
Total expenses	(0.23)	(0.23)	(0.24)	(0.24)	(0.12)
Realized gains (losses) for the period	0.36	0.23	0.16	1.67	0.12
Unrealized gains (losses) for the period	(0.16)	1.85	(1.02)	(0.01)	(0.07)
<b>Total increase (decrease) from operations²</b>	0.24	2.16	(0.75)	1.79	0.09
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.06)	(0.01)	(0.01)	(0.05)	–
From Canadian dividends	(0.03)	(0.07)	(0.05)	(0.11)	(0.10)
From capital gains	(0.44)	–	(0.03)	(0.34)	(0.08)
Return of capital	(0.96)	(1.00)	(0.95)	(1.06)	(0.55)
<b>Total annual distributions³</b>	(1.49)	(1.08)	(1.04)	(1.56)	(0.73)
<b>Net assets, end of period</b>	11.56	12.50	11.39	13.19	14.37
<b>Series PWX</b>					
<b>Net assets, beginning of period</b>	16.38	14.06	15.38	15.79	16.16
<b>Increase (decrease) from operations:</b>					
Total revenue	0.36	0.40	0.42	0.43	0.43
Total expenses	–	–	–	–	–
Realized gains (losses) for the period	0.83	0.32	0.23	0.32	0.13
Unrealized gains (losses) for the period	(0.21)	2.35	(1.22)	(0.01)	(0.18)
<b>Total increase (decrease) from operations²</b>	0.98	3.07	(0.57)	0.74	0.38
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.13)	(0.02)	(0.04)	(0.06)	(0.01)
From Canadian dividends	(0.20)	(0.36)	(0.31)	(0.39)	(0.43)
From capital gains	(0.64)	(0.01)	(0.05)	(0.42)	(0.10)
Return of capital	(0.41)	(0.33)	(0.26)	(0.27)	(0.27)
<b>Total annual distributions³</b>	(1.38)	(0.72)	(0.66)	(1.14)	(0.81)
<b>Net assets, end of period</b>	16.03	16.38	14.06	15.38	15.79
<b>Series PWX8</b>					
<b>Net assets, beginning of period</b>	13.26	11.88	13.51	14.46	15.00
<b>Increase (decrease) from operations:</b>					
Total revenue	0.29	0.33	0.36	0.38	0.16
Total expenses	–	–	–	–	–
Realized gains (losses) for the period	0.66	0.23	0.11	0.32	0.12
Unrealized gains (losses) for the period	(0.17)	1.94	(1.06)	(0.01)	(0.07)
<b>Total increase (decrease) from operations²</b>	0.78	2.50	(0.59)	0.69	0.21
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.10)	(0.02)	(0.03)	(0.06)	(0.02)
From Canadian dividends	(0.16)	(0.30)	(0.27)	(0.35)	(0.17)
From capital gains	(0.51)	–	(0.04)	(0.36)	(0.09)
Return of capital	(0.86)	(0.82)	(0.75)	(0.83)	(0.48)
<b>Total annual distributions³</b>	(1.63)	(1.14)	(1.09)	(1.60)	(0.76)
<b>Net assets, end of period</b>	12.45	13.26	11.88	13.51	14.46

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series O</b>					
<b>Net assets, beginning of period</b>	15.43	13.24	14.47	15.00	n/a
<b>Increase (decrease) from operations:</b>					
Total revenue	0.34	0.38	0.38	0.33	n/a
Total expenses	–	–	–	–	n/a
Realized gains (losses) for the period	0.02	0.26	3.82	(0.05)	n/a
Unrealized gains (losses) for the period	(0.20)	2.21	(1.12)	(0.01)	n/a
<b>Total increase (decrease) from operations²</b>	0.16	2.85	3.08	0.27	n/a
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.12)	(0.02)	(0.03)	(0.05)	n/a
From Canadian dividends	(0.19)	(0.34)	(0.29)	(0.30)	n/a
From capital gains	(0.60)	(0.01)	(0.05)	(0.39)	n/a
Return of capital	(0.39)	(0.31)	(0.25)	(0.22)	n/a
<b>Total annual distributions³</b>	(1.30)	(0.68)	(0.62)	(0.96)	n/a
<b>Net assets, end of period</b>	15.09	15.43	13.24	14.47	n/a
<b>Series R</b>					
<b>Net assets, beginning of period</b>	n/a	10.13	10.89	10.99	11.02
<b>Increase (decrease) from operations:</b>					
Total revenue	n/a	0.29	0.30	0.30	0.29
Total expenses	n/a	–	–	–	–
Realized gains (losses) for the period	n/a	0.24	0.04	0.24	0.10
Unrealized gains (losses) for the period	n/a	1.71	(0.87)	(0.01)	(0.12)
<b>Total increase (decrease) from operations²</b>	n/a	2.24	(0.53)	0.53	0.27
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	n/a	(0.02)	(0.02)	(0.05)	–
From Canadian dividends	n/a	(0.26)	(0.22)	(0.27)	(0.26)
From capital gains	n/a	–	(0.04)	(0.29)	(0.07)
Return of capital	n/a	–	–	–	–
<b>Total annual distributions³</b>	n/a	(0.28)	(0.28)	(0.61)	(0.33)
<b>Net assets, end of period</b>	n/a	12.05	10.13	10.89	10.99
<b>Series LF</b>					
<b>Net assets, beginning of period</b>	16.02	13.86	15.28	15.00	n/a
<b>Increase (decrease) from operations:</b>					
Total revenue	0.35	0.39	0.41	0.12	n/a
Total expenses	(0.14)	(0.13)	(0.14)	(0.03)	n/a
Realized gains (losses) for the period	0.34	0.14	(0.18)	0.80	n/a
Unrealized gains (losses) for the period	(0.21)	2.31	(1.21)	–	n/a
<b>Total increase (decrease) from operations²</b>	0.34	2.71	(1.12)	0.89	n/a
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.11)	(0.02)	(0.02)	(0.06)	n/a
From Canadian dividends	(0.12)	(0.23)	(0.19)	(0.09)	n/a
From capital gains	(0.59)	–	(0.04)	(0.40)	n/a
Return of capital	(0.50)	(0.45)	(0.39)	(0.09)	n/a
<b>Total annual distributions³</b>	(1.32)	(0.70)	(0.64)	(0.64)	n/a
<b>Net assets, end of period</b>	15.56	16.02	13.86	15.28	n/a



# MACKENZIE PRIVATE INCOME BALANCED POOL

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## THE FUND'S NET ASSETS PER SECURITY (\$)¹ (cont'd)

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series LW</b>					
Net assets, beginning of period	15.65	13.69	15.25	15.00	n/a
Increase (decrease) from operations:					
Total revenue	0.34	0.38	0.41	0.13	n/a
Total expenses	(0.32)	(0.31)	(0.31)	(0.09)	n/a
Realized gains (losses) for the period	0.77	0.21	(0.93)	0.94	n/a
Unrealized gains (losses) for the period	(0.20)	2.27	(1.20)	–	n/a
<b>Total increase (decrease) from operations²</b>	<b>0.59</b>	<b>2.55</b>	<b>(2.03)</b>	<b>0.98</b>	<b>n/a</b>
Distributions:					
From net investment income (excluding Canadian dividends)	(0.08)	(0.01)	(0.01)	(0.06)	n/a
From Canadian dividends	(0.02)	(0.06)	(0.04)	(0.06)	n/a
From capital gains	(0.55)	–	(0.03)	(0.39)	n/a
Return of capital	(0.60)	(0.60)	(0.54)	(0.12)	n/a
<b>Total annual distributions³</b>	<b>(1.25)</b>	<b>(0.67)</b>	<b>(0.62)</b>	<b>(0.63)</b>	<b>n/a</b>
<b>Net assets, end of period</b>	<b>15.06</b>	<b>15.65</b>	<b>13.69</b>	<b>15.25</b>	<b>n/a</b>

## RATIOS AND SUPPLEMENTAL DATA

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PW</b>					
Total net asset value (\$000)¹	69,944	30,921	28,257	28,912	28,771
Securities outstanding (000)¹	5,841	2,487	2,600	2,389	2,274
Management expense ratio (%)²	1.93	1.94	1.93	1.93	1.94
Management expense ratio before waivers or absorptions (%)²	1.93	1.94	1.93	1.93	1.94
Trading expense ratio (%)³	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%)⁴	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	11.98	12.44	10.87	12.10	12.66

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWF</b>					
Total net asset value (\$000)¹	80,992	29,692	27,431	33,565	40,631
Securities outstanding (000)¹	5,316	1,894	2,023	2,246	2,626
Management expense ratio (%)²	0.84	0.84	0.83	0.85	0.91
Management expense ratio before waivers or absorptions (%)²	0.84	0.84	0.83	0.85	0.91
Trading expense ratio (%)³	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%)⁴	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	15.23	15.68	13.56	14.95	15.47

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWF8</b>					
Total net asset value (\$000)¹	4,134	325	84	95	98
Securities outstanding (000)¹	344	25	7	7	7
Management expense ratio (%)²	0.82	0.86	0.86	0.87	0.92
Management expense ratio before waivers or absorptions (%)²	0.82	0.86	0.86	0.87	0.92
Trading expense ratio (%)³	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%)⁴	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	12.02	12.89	11.64	13.35	14.41

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWF8</b>					
Total net asset value (\$000)¹	3,110	577	662	779	408
Securities outstanding (000)¹	217	39	52	55	28
Management expense ratio (%)²	0.83	0.82	0.82	0.85	0.94
Management expense ratio before waivers or absorptions (%)²	0.83	0.82	0.82	0.85	1.06
Trading expense ratio (%)³	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%)⁴	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	14.34	14.75	12.76	14.06	14.50

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWX</b>					
Total net asset value (\$000)¹	1,742	545	462	613	1
Securities outstanding (000)¹	151	44	41	46	–
Management expense ratio (%)²	1.89	1.84	1.84	1.96	2.03
Management expense ratio before waivers or absorptions (%)²	1.89	1.84	1.84	1.96	2.03
Trading expense ratio (%)³	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%)⁴	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	11.56	12.50	11.39	13.19	14.37

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWX</b>					
Total net asset value (\$000)¹	8,956	8,897	8,610	11,026	12,731
Securities outstanding (000)¹	559	543	612	717	806
Management expense ratio (%)²	–	–	–	0.01	–
Management expense ratio before waivers or absorptions (%)²	–	–	–	0.01	–
Trading expense ratio (%)³	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%)⁴	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	16.03	16.38	14.06	15.38	15.79

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio ("MER") is based on total expenses, excluding commissions and other portfolio transaction costs, income taxes and withholding taxes, for the stated period and is expressed as an annualized percentage of daily average net assets during the period, except as noted. In the period a series is established, the MER is annualized from the date of inception to the end of the period. Where the Fund directly invests in securities of another fund (including exchange-traded funds or ETFs), the MERs presented for the Fund include the portion of MERs of the other fund(s) attributable to this investment. Any income distributions received from ETFs managed by the Manager, with the intention of offsetting fees paid within those ETFs but which are not considered to be duplicative fees under regulatory requirements, are treated as waived expenses for MER purposes. The Manager may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs incurred as an annualized percentage of daily average net assets during the period. Where the Fund invests in securities of another fund (including exchange-traded funds or ETFs), the TERs presented for the Fund include the portion of TERs of the other fund(s) attributable to this investment.

(4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher the Fund's portfolio turnover rate in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is not provided when the Fund is less than one year old. The value of any trades to realign the Fund's portfolio after a fund merger, if any, is excluded from the portfolio turnover rate.

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## RATIOS AND SUPPLEMENTAL DATA (cont'd)

	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Series PWX8</b>					
Total net asset value (\$000) <sup>1</sup>	1	1	1	1	1
Securities outstanding (000) <sup>1</sup>	–	–	–	–	–
Management expense ratio (%) <sup>2</sup>	–	–	–	–	–
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	–	–	–	0.01	–
Trading expense ratio (%) <sup>3</sup>	0.11	0.12	0.11	0.10	0.06
Portfolio turnover rate (%) <sup>4</sup>	30.20	15.29	27.13	88.23	68.62
Net asset value per security (\$)	12.45	13.26	11.88	13.51	14.46
<b>Series O</b>					
Total net asset value (\$000) <sup>1</sup>	622	48	40	1	n/a
Securities outstanding (000) <sup>1</sup>	41	3	3	–	n/a
Management expense ratio (%) <sup>2</sup>	–	–	–	–	n/a
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	–	–	–	15.48	n/a
Trading expense ratio (%) <sup>3</sup>	0.11	0.12	0.11	0.10	n/a
Portfolio turnover rate (%) <sup>4</sup>	30.20	15.29	27.13	88.23	n/a
Net asset value per security (\$)	15.09	15.43	13.24	14.47	n/a
<b>Series R</b>					
Total net asset value (\$000) <sup>1</sup>	n/a	114,308	104,935	108,843	104,880
Securities outstanding (000) <sup>1</sup>	n/a	9,484	10,359	9,994	9,543
Management expense ratio (%) <sup>2</sup>	n/a	–	–	–	–
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	n/a	–	–	–	–
Trading expense ratio (%) <sup>3</sup>	n/a	0.12	0.11	0.10	0.06
Portfolio turnover rate (%) <sup>4</sup>	n/a	15.29	27.13	88.23	68.62
Net asset value per security (\$)	n/a	12.05	10.13	10.89	10.99
<b>Series LF</b>					
Total net asset value (\$000) <sup>1</sup>	14,213	3,005	1,950	531	n/a
Securities outstanding (000) <sup>1</sup>	913	188	141	35	n/a
Management expense ratio (%) <sup>2</sup>	0.87	0.87	0.87	0.85	n/a
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	0.87	0.87	0.87	0.86	n/a
Trading expense ratio (%) <sup>3</sup>	0.11	0.12	0.11	0.10	n/a
Portfolio turnover rate (%) <sup>4</sup>	30.20	15.29	27.13	88.23	n/a
Net asset value per security (\$)	15.56	16.02	13.86	15.28	n/a
<b>Series LW</b>					
Total net asset value (\$000) <sup>1</sup>	3,824	3,131	2,066	582	n/a
Securities outstanding (000) <sup>1</sup>	254	200	151	38	n/a
Management expense ratio (%) <sup>2</sup>	2.02	2.02	2.02	2.03	n/a
Management expense ratio before waivers or absorptions (%) <sup>2</sup>	2.02	2.02	2.02	2.19	n/a
Trading expense ratio (%) <sup>3</sup>	0.11	0.12	0.11	0.10	n/a
Portfolio turnover rate (%) <sup>4</sup>	30.20	15.29	27.13	88.23	n/a
Net asset value per security (\$)	15.06	15.65	13.69	15.25	n/a

## Management Fees

The management fee for each applicable series is calculated and accrued daily as a percentage of its NAV. The Fund's management fees were used by the Manager to pay for the costs of managing the investment portfolio of the Fund and/or the underlying fund(s), as applicable, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio, and providing other services. The Manager also used the management fees to fund sales commissions, trailing commissions and any other compensation (collectively "distribution-related payments") to registered dealers and brokers whose clients invest in the Fund.

LBC Financial Services Inc. ("LBC") is the principal distributor for the LBC series securities of the Fund (as listed under *Fund Formation and Series Information*) and receives a portion of the management fees that the Fund pays to the Manager. Under this arrangement, LBC was entitled to approximately 27% of the total management fees that the Manager received from the LBC series of all Mackenzie funds during the period. The Manager is responsible for paying all distribution-related payments to LBC-authorized dealers whose clients invest in the LBC series of the Fund.

The following dealers affiliated with the Manager may be entitled to distribution-related payments from the Manager on the same basis as unrelated registered brokers and dealers: IPC Securities Corporation, Investors Group Securities Inc., IPC Investment Corporation and Investors Group Financial Services Inc.

The Manager used approximately 44% of the total management fee revenues received from all Mackenzie funds during the period to fund distribution-related payments to registered dealers and brokers. In comparison, such distribution-related payments for the Fund represented on average 40% of the management fees paid by all applicable series of the Fund during the period. The actual percentage for each series may be higher or lower than the average depending on the level of trailing commissions and sales commissions paid for that series.

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## Fund Formation and Series Information

The Fund may have undergone a number of changes, such as a reorganization or a change in manager, mandate or name. A history of the major changes affecting the Fund in the last 10 years can be found in the Fund's Annual Information Form.

Date of Formation: November 20, 2015

The Fund may issue an unlimited number of securities of each series. The number of issued and outstanding securities of each series is disclosed in *Financial Highlights*.

**Series Offered by Mackenzie Financial Corporation** (180 Queen Street West, Toronto, Ontario, M5V 3K1; 1-800-387-0614; [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com))

Series PW and Series PWT8 securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors in Series PW and Series PWT8 securities also want to receive a monthly cash flow of 4% or 8% per year, respectively.

Series PWF and Series PWF8 securities are offered through our Private Wealth Solutions to certain high net worth investors who are enrolled in a dealer-sponsored fee-for-service or wrap program, who are subject to an asset-based fee rather than commissions on each transaction and who invest at least \$100,000. Investors in Series PWF and Series PWF8 securities also want to receive a monthly cash flow of 4% or 8% per year, respectively.

Series PWFB securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors are required to negotiate their advisor service fee, which cannot exceed 1.50%, with their financial advisor. Investors in Series PWFB securities also want to receive a monthly cash flow of 4% per year.

Series PWX and Series PWX8 securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors are required to negotiate their advisor service fee, which cannot exceed 1.50%, with their financial advisor. Investors in Series PWX and Series PWX8 securities also want to receive a monthly cash flow of 4% or 8% per year, respectively.

Series O securities are offered only to investors investing a minimum of \$500,000 who are enrolled in Mackenzie Portfolio Architecture Service or Open Architecture Service; certain institutional investors; investors in a qualified group plan, and certain qualifying employees of Mackenzie and its subsidiaries. Investors in Series O securities also want to receive a monthly cash flow of 4% per year.

Series R securities are no longer available for sale.

**Series Distributed by LBC Financial Services Inc.** (1360 René-Lévesque Blvd. West, 13th Floor, Montréal, Québec H3G 0A9; 1-800-522-1846; [www.laurentianbank.ca/mackenzie](http://www.laurentianbank.ca/mackenzie))

Series LF securities are offered to retail investors investing a minimum of \$500, who are enrolled in the LBC Private Banking sponsored fee-for-service program. Investors in Series LF securities also want to receive a monthly cash flow of 4% per year.

Series LW securities are offered through our Preferred Pricing Program to certain high net worth investors who invest a minimum of \$100,000. Investors in Series LW securities also want to receive a monthly cash flow of 4% per year.

An investor in the Fund may choose among different purchase options that are available under each series. These purchase options are a sales charge purchase option and a no-load purchase option. The charges under the sales charge purchase option are negotiated by investors with their dealers. Not all purchase options are available under each series of the Fund, and the charges for each purchase option may vary among the different series. All deferred sales charge purchase options will cease on or prior to June 2022. For further details on these purchase options, please refer to the Fund's Simplified Prospectus and Fund Facts.

Series	Inception/ Reinstatement Date	Management Fees	Administration Fees
Series PW	December 14, 2015	1.60%	0.15%
Series PWF	December 14, 2015	0.60%	0.15%
Series PWF8	October 16, 2017	0.60%	0.15%
Series PWFB	April 3, 2017	0.60%	0.15%
Series PWT8	October 16, 2017	1.60%	0.15%
Series PWX	December 14, 2015	— <sup>(1)</sup>	— <sup>(1)</sup>
Series PWX8	October 16, 2017	— <sup>(1)</sup>	— <sup>(1)</sup>
Series O	June 1, 2018	— <sup>(2)</sup>	— *
Series R	None issued <sup>(3)</sup>	— *	— *
Series LF	December 7, 2018	0.60%	0.15%
Series LW	December 7, 2018	1.60%	0.15%

\* Not applicable.

(1) This fee is payable directly to Mackenzie by investors in this series through redemptions of their securities.

(2) This fee is negotiable and payable directly to Mackenzie by investors in this series.

(3) The series' original start date was December 14, 2015. All securities in the series were redeemed on September 24, 2021.