

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2020*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the exchange-traded fund ("ETF"). You may obtain a copy of the annual financial statements, at no cost, by calling the toll-free number 1-800-387-0614, by writing to us at Mackenzie Financial Corporation, 180 Queen Street West, Toronto, Ontario M5V 3K1, by visiting our website at [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Unitholders may also contact us using one of these methods to request a copy of the ETF's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the ETF's Prospectus and ETF Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the ETF's current net asset value per unit and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*



## Management Discussion of Fund Performance

July 13, 2020

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments during the year ended March 31, 2020 (the "period"), that have affected the ETF's performance and outlook. If the ETF was established during the period, "period" represents the period from inception to the end of the fiscal period. For information on the ETF's longer-term performance, as applicable, please refer to the *Past Performance* section of the report. In this report, "Mackenzie" refers to Mackenzie Financial Corporation, the manager of the ETF. In addition, net asset value ("NAV") refers to the value of the ETF as calculated for subscription and redemption purposes, on which the discussion of ETF performance is based.

### Investment Objective and Strategies

The ETF seeks long-term capital growth by investing primarily in companies that promote gender diversity and women's leadership, anywhere in the world.

### Risk

The risks of the ETF remain as discussed in the ETF's Prospectus.

The ETF is suitable for medium- to long-term investors looking for a global equity fund that invests in companies that promote gender diversity and women's leadership to hold as part of their portfolio, who can handle the volatility of stock markets and who have a low to medium tolerance for risk. Before June 28, 2019, the ETF was deemed suitable for investors who had a medium tolerance for risk.

### Results of Operations

#### Investment Performance

During the period, the ETF returned  $-7.2\%$  (after deducting fees and expenses). This compares with the MSCI World (Net) Index return of  $-5.5\%$ . All index returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

Global equity markets rallied strongly into February despite weakening economic data, particularly within the manufacturing sector. Declining interest rates and the "phase one" trade deal reached between the United States and China provided hope for a recovery in global gross domestic product growth. However, global equities fell sharply in March in response to the worldwide health measures put into place to mitigate the impact of the COVID-19 pandemic. A weaker Canadian dollar late in the period boosted returns for Canadian investors.

Within the MSCI World (Net) Index, Denmark, Switzerland and New Zealand were the strongest-performing countries in Canadian dollar terms, while Austria, Norway and Belgium were the weakest. From a sector perspective, information technology, health care and utilities were the strongest performers, while energy, financials and materials were the weakest.

The ETF underperformed the index, with stock selection in the financials, consumer discretionary and communication services sectors detracting from performance. At the country level, stock selection in the United States, France and Sweden detracted.

Conversely, an underweight position in the energy sector, and stock selection in industrials and utilities, contributed to performance. At the country level, stock selection in Canada and the United Kingdom contributed.

The ETF's foreign currency exposure was not hedged. Currency exposure contributed to the performance of both the ETF and the index primarily as the U.S. dollar appreciated relative to the Canadian dollar.

Over the period, the ETF's exposure to the health care sector increased partly due to market effect and as the portfolio management team added to holdings with improving gender leadership scores and risk profiles.

### Net Assets

The ETF's NAV increased by 118.9% to \$14.3 million at March 31, 2020, from \$6.5 million at March 31, 2019. This change was composed primarily of \$1.8 million in net losses (after including dividend and interest income) from investment performance, after deducting fees and expenses, \$9.7 million in net sales, and \$0.2 million in cash distributions.

At March 31, 2020, 17.5% of the ETF's NAV was held as inventory by the ETF's designated broker primarily for the purpose of sales to investors in the secondary market. See also *Other Related Party Transactions* for the percentage of the ETF's NAV owned by related parties. As a result of these investments, the ETF is subject to large transaction risk as discussed in the Prospectus. Mackenzie manages this risk to reduce the possibility of any adverse effect on the ETF or on its investors, through such processes as settling transactions in kind, charging creation and/or redemption fees for transactions settling in cash, and establishing appropriate order cut-off times for transactions.

### Recent Developments

Governments worldwide have enacted emergency measures to combat the spread of the COVID-19 virus in the last several months. These measures have caused significant volatility and weakness in global equity markets and material disruption to businesses globally, resulting in an economic slowdown. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions.

The duration and impact of the COVID-19 pandemic on businesses and markets, and the extent of economic relief measures provided by governments and central banks, are unknown at the reporting date and it is therefore not possible to reliably estimate the impact on the financial results and position of the ETF in future periods.

The portfolio management team employs a proprietary investment process that applies a gender leadership score as its fundamental factor and uses a global multi-factor risk model with regional and sector constraints. A company's gender leadership score is based on the percentage of women on the board of directors, the percentage of women in executive management, whether the company has a female chief executive officer or chief financial officer, and whether it is a signatory to the Women's Empowerment Principles, a joint initiative of the United Nations Global Compact and UN Women. The weight of each holding in the ETF is based on



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its gender leadership score and the team's assessment of risk. As such, the team does not generate market expectations or make investment decisions according to any macroeconomic forecast.

## Related Party Transactions

The following arrangements result in fees paid by the ETF to Mackenzie or to companies affiliated with the ETF.

### Management Fees

The management expense ratio ("MER") for the ETF of 0.63% during the year ended March 31, 2020, was slightly lower than the MER of 0.67% for the year ended March 31, 2019. The ETF paid management fees to Mackenzie at the annual rate of 0.55%.

The management fee for the ETF is calculated and accrued daily as a percentage of its NAV. The ETF's management fees were used by Mackenzie to pay for the costs of managing the investment portfolio of the ETF, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio and providing other services, and to pay for all costs and expenses (other than certain specified fund costs as more fully described in the Prospectus) required to operate the ETF.

### Other Related Party Transactions

Mackenzie is wholly owned by IGM Financial Inc. ("IGM"). IGM is a subsidiary of Power Corp. of Canada. Companies related to Power Corp. of Canada are therefore considered affiliates of Mackenzie. At March 31, 2020, the ETF held the following investment(s) in companies affiliated with Mackenzie: \$23,307 invested in securities issued by Pernod Ricard SA and \$3,001 invested in securities issued by Groupe Bruxelles Lambert SA. The investment(s) represented 0.2% of ETF's NAV. In making the investment(s), Mackenzie relied on the approval of the Mackenzie Funds' Independent Review Committee. The Independent Review Committee issued the approval on the basis that the investment(s) would be made in compliance with Mackenzie's policies. Mackenzie's policies are designed to ensure that any related party transaction (i) is made free from any influence by an entity related to Mackenzie and without taking into account any considerations relevant to an entity related to Mackenzie; (ii) represents the business judgment of Mackenzie, uninfluenced by considerations other than the best interests of the ETF; and (iii) achieves a fair and reasonable result for the ETF.

Investment funds managed by Mackenzie invest in the ETF in accordance with the investment objectives of those funds. At March 31, 2020, funds managed by Mackenzie owned 52.2% of the ETF's NAV. All related party transactions are based on the current market price.

## Past Performance

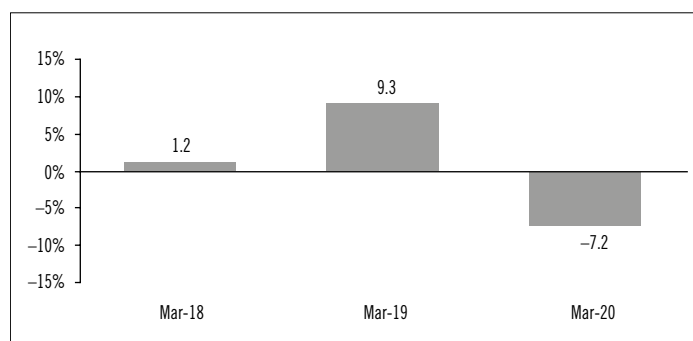
The ETF's past performance information is presented in the following chart and table. It assumes all distributions made by the ETF in the periods presented are reinvested in additional units of the ETF. The chart and table do not take into account brokerage commissions or income taxes payable by any investor that would have reduced returns. The past performance of the ETF is not necessarily an indication of how it will perform in the future.

If you hold this ETF outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units of the ETF. The amount

of reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later sell from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

## Year-by-Year Returns

The following bar chart presents the performance of the ETF for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the ETF's inception date (December 4, 2017), as applicable, would have increased or decreased by the last day of the fiscal period presented.



## Annual Compound Returns

The following table compares the historical annual compound total returns for the ETF with the relevant index or indices shown below for each of the periods ended March 31, 2020. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all dividend payments, interest income accruals and interest payments are reinvested.

Percentage Return:	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception
Mackenzie Global Leadership Impact ETF	-7.2	n/a	n/a	n/a	1.1
MSCI World (Net) Index	-5.5	n/a	n/a	n/a	1.6

The MSCI World (Net) Index represents large- and mid-cap equity performance across 23 developed markets. Net total returns are calculated after the deduction of withholding tax from the foreign income and dividends of its constituents.

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## Summary of Investment Portfolio at March 31, 2020

<i>Effective Portfolio Allocation</i>	<i>% of NAV</i>
Equities	99.0
Cash and short-term investments	0.7
Other assets (liabilities)	0.3

<i>Effective Regional Allocation</i>	<i>% of NAV</i>
United States	64.7
France	7.2
Canada	5.1
United Kingdom	4.2
Netherlands	4.0
Australia	3.7
Sweden	2.6
Germany	2.6
Other	1.2
Norway	1.2
Denmark	1.0
Cash and short-term investments	0.7
Switzerland	0.6
Japan	0.5
Finland	0.4
Other assets (liabilities)	0.3

<i>Effective Sector Allocation</i>	<i>% of NAV</i>
Information technology	18.2
Financials	17.3
Health care	14.1
Consumer staples	13.3
Consumer discretionary	13.1
Utilities	6.4
Industrials	6.2
Communication services	4.7
Materials	4.2
Real estate	1.3
Cash and short-term investments	0.7
Other assets (liabilities)	0.3
Energy	0.2

The effective allocation shows the portfolio, regional, or sector exposure of the ETF calculated by combining its direct and indirect investments.

The ETF's foreign currency exposure was not hedged at the end of the period.

## Top 25 Positions

<i>Issuer/Underlying Fund</i>	<i>% of NAV</i>
Microsoft Corp.	4.6
Mackenzie US Large Cap Equity Index ETF	4.0
Wolters Kluwer NV	2.2
Starbucks Corp.	2.0
The Estée Lauder Companies Inc.	1.9
Fortis Inc.	1.9
Lululemon Athletica Inc.	1.9
Texas Instruments Inc.	1.9
Johnson & Johnson	1.9
Mackenzie International Equity Index ETF	1.9
Principal Financial Group Inc.	1.8
American Water Works Co. Inc.	1.8
Quest Diagnostics Inc.	1.7
Intuit Inc.	1.6
Kellogg Co.	1.6
The Procter & Gamble Co.	1.5
Best Buy Co. Inc.	1.5
Bank of America Corp.	1.5
Visa Inc.	1.4
The Coca-Cola Co.	1.3
Koninklijke DSM NV	1.3
Tiffany & Co.	1.3
Autodesk Inc.	1.2
The Hershey Co.	1.2
Verizon Communications Inc.	1.2

## Top long positions as a percentage of total net asset value

**46.1**

The ETF held no direct short positions at the end of the period.

For the prospectus and other information about the underlying fund(s) held in the portfolio, visit [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or [www.sedar.com](http://www.sedar.com).

The investments and percentages may have changed since March 31, 2020, due to the ongoing portfolio transactions of the ETF. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the ETF's fiscal year-end, when they are available within 90 days.



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## Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for each of the fiscal periods presented below. In the period when the ETF was established, "period" represents the period from inception to the end of that fiscal period. The inception date can be found under *Past Performance*.

### THE ETF'S NET ASSETS PER SECURITY (\$)¹

Series E (Ticker: MWMN)	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>32.60</b>	30.34	30.00
<b>Increase (decrease) from operations:</b>			
Total revenue	0.74	0.86	0.21
Total expenses	(0.22)	(0.32)	(0.13)
Realized gains (losses) for the period	(2.00)	0.16	0.09
Unrealized gains (losses) for the period	(4.35)	1.77	0.18
<b>Total increase (decrease) from operations²</b>	<b>(5.83)</b>	2.47	0.35
<b>Distributions:</b>			
From net investment income (excluding dividends)	(0.41)	(0.41)	(0.01)
From dividends	(0.06)	(0.06)	—
From capital gains	—	(0.28)	—
Return of capital	(0.15)	—	—
<b>Total annual distributions³</b>	<b>(0.62)</b>	(0.75)	(0.01)
<b>Net assets, end of period</b>	<b>29.74</b>	32.60	30.34

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per unit. This information is derived from the ETF's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit calculated for ETF pricing purposes. An explanation of these differences can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the fiscal period.

(3) Distributions were paid in cash/reinvested in additional units of the ETF, or both.

## RATIOS AND SUPPLEMENTAL DATA

Series E (Ticker: MWMN)	Mar. 31 2020	Mar. 31 2019	Mar. 31 2018
Total net asset value (\$000)¹	<b>14,274</b>	6,520	6,068
Units outstanding (000)¹	<b>480</b>	200	200
Management expense ratio (%)²	<b>0.63</b>	0.67	0.68
Management expense ratio before waivers or absorptions (%)²	<b>0.63</b>	0.67	0.68
Trading expense ratio (%)³	<b>0.26</b>	0.33	0.67
Trading expense ratio before reimbursements (%)³	<b>0.26</b>	0.33	0.67
Portfolio turnover rate (%)⁴	<b>118.43</b>	56.80	n/a
Net asset value per unit (\$)	<b>29.74</b>	32.60	30.34
Closing market price (\$)⁵	<b>29.65</b>	32.59	30.39

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. If the ETF was established in the period, the management expense ratio is annualized from the date of inception. Mackenzie may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period. Mackenzie may reimburse the ETF for certain brokerage commissions and other transaction costs (including those payable to the custodian or its agents). Mackenzie may make these reimbursements at its discretion and stop these reimbursements at any time without notice.

(4) The ETF's portfolio turnover rate indicates how actively the ETF's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the period. The higher an ETF's portfolio turnover rate in a period, the greater the trading costs payable by the ETF in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of an ETF. The portfolio turnover rate is not provided when the ETF is less than one year old.

(5) Closing market price, or the midpoint of the bid and ask prices in the absence of a closing market price, on the last trading day of the period as reported on the Aequitas NEO Exchange Inc.



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