

## ***Interim Management Report of Fund Performance***

*For the Six-Month Period Ended September 30, 2019*

*This Interim Management Report of Fund Performance contains financial highlights but does not contain either the interim financial report or annual financial statements of the exchange-traded fund ("ETF"). You may obtain a copy of the interim financial report or annual financial statements, at no cost, by calling the toll-free number 1-800-387-0614, by writing to us at Mackenzie Financial Corporation, 180 Queen Street West, Toronto, Ontario M5V 3K1, by visiting our website at [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Unitholders may also contact us using one of these methods to request a copy of the ETF's proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the ETF's Prospectus and ETF Facts, which may also be obtained, at no cost, using any of the methods outlined above. For the ETF's current net asset value per unit and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*



# MACKENZIE GLOBAL LEADERSHIP IMPACT ETF

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2019

ACTIVE EQUITY ETF

## Management Discussion of Fund Performance

November 12, 2019

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments during the period ended September 30, 2019, that have affected the ETF's performance and outlook. If the ETF was established during the period, "period" represents the period from inception to the end of the fiscal period. For information on the ETF's longer-term performance, as applicable, please refer to the *Past Performance* section of the report. In this report, "Mackenzie" refers to Mackenzie Financial Corporation, the manager of the ETF. In addition, net asset value ("NAV") refers to the value of the ETF as calculated for subscription and redemption purposes, on which the discussion of ETF performance is based.

### Risk

The risks of the ETF remain as discussed in the ETF's Prospectus.

The ETF is suitable for medium- to long-term investors looking for a global equity fund that invests in companies that promote gender diversity and women's leadership to hold as part of their portfolio, who can handle the volatility of stock markets and who have a low to medium tolerance for risk. Before June 28, 2019, the ETF was deemed suitable for investors who had a medium tolerance for risk.

### Results of Operations

#### Investment Performance

During the period, the ETF returned 4.4% (after deducting fees and expenses). This compares with the MSCI World (Net) Index return of 3.6%. All index returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in the index returns.

Global equities rose slightly in the period. From May to August, global manufacturing sectors contracted. This downturn was most pronounced in the Eurozone and Japan, but U.S. manufacturing also slowed. Geopolitical uncertainty weighed on business capital investment and on global industry. The European Central Bank announced new stimulus measures to support the Eurozone economy. The U.S. Federal Reserve cut the federal funds rate by 25 basis points in July and again in September.

Within the MSCI World (Net) Index, Switzerland, the Netherlands and Australia were the strongest-performing countries in Canadian dollar terms, while Hong Kong, Israel and Austria were the weakest. From a sector perspective, utilities, information technology and consumer staples were the strongest performers, while energy, health care and materials were the weakest.

The ETF outperformed the index, with stock selection in the consumer staples sector and in the United States contributing to performance. Conversely, stock selection in the consumer discretionary sector detracted from performance, as did stock selection in France.

The ETF's foreign currency exposure was not hedged. Currency exposure detracted from the performance of both the ETF and the index primarily as the U.S. dollar depreciated relative to the Canadian dollar.

Over the period, portfolio activity and market effect resulted in increased exposure to the Netherlands. At the sector level, exposure to utilities and materials increased, while exposure to consumer discretionary decreased.

### Net Assets

The ETF's NAV increased by 46.2% to \$9.5 million at September 30, 2019, from \$6.5 million at March 31, 2019. This change was composed primarily of \$0.3 million in net income (including dividend income) from investment performance, after deducting fees and expenses, and \$2.7 million in net sales.

See *Other Related Party Transactions* for the percentage of the ETF's NAV owned by related parties. As a result of these investments, the ETF is subject to large transaction risk as discussed in the Prospectus. Mackenzie manages this risk to reduce the possibility of any adverse effect on the ETF or on its investors.

### Recent Developments

The portfolio management team employs a proprietary investment process that applies a gender leadership score as its fundamental factor and uses a global multi-factor risk model with regional and sector constraints. A company's gender leadership score is based on the percentage of women on the board of directors, the percentage of women in executive management, whether the company has a female chief executive officer or chief financial officer, and whether it is a signatory to the Women's Empowerment Principles, a joint initiative of the United Nations Global Compact and UN Women. The weight of each holding in the ETF is based on its gender leadership score and the team's assessment of risk. As such, the team does not generate market expectations or make investment decisions according to any macroeconomic forecast.



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## Related Party Transactions

The following arrangements result in fees paid by the ETF to Mackenzie or to companies affiliated with the ETF.

### Management Fees

The annualized management expense ratio ("MER") for the ETF of 0.63% during the period ended September 30, 2019, was slightly lower than the MER of 0.67% for the year ended March 31, 2019. The ETF paid management fees to Mackenzie at the annual rate of 0.55%.

The management fee for the ETF is calculated and accrued daily as a percentage of its NAV. The ETF's management fees were used by Mackenzie to pay for the costs of managing the investment portfolio of the ETF, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio and providing other services, and to pay for all costs and expenses (other than certain specified fund costs as more fully described in the Prospectus) required to operate the ETF.

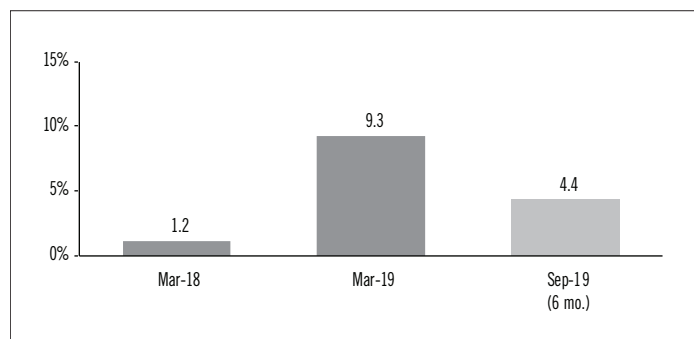
### Other Related Party Transactions

Mackenzie is wholly owned by IGM Financial Inc. ("IGM"). IGM is a subsidiary of Power Financial Corp., which in turn is a subsidiary of Power Corp. of Canada. Companies related to Power Financial Corp. are therefore considered affiliates of Mackenzie. At September 30, 2019, the ETF held the following investment(s) in companies affiliated with Mackenzie: \$3,562 invested in securities issued by Groupe Bruxelles Lambert SA. The investment(s) represented less than 0.1% of the ETF's NAV. In making the investment(s), Mackenzie relied on the approval of the Mackenzie Funds' Independent Review Committee. The Independent Review Committee issued the approval on the basis that the investment(s) would be made in compliance with Mackenzie's policies. Mackenzie's policies are designed to ensure that any related party transaction (i) is made free from any influence by an entity related to Mackenzie and without taking into account any considerations relevant to an entity related to Mackenzie; (ii) represents the business judgment of Mackenzie, uninfluenced by considerations other than the best interests of the ETF; and (iii) achieves a fair and reasonable result for the ETF.

Investment funds managed by Mackenzie invest in the ETF in accordance with the investment objectives of those funds. At September 30, 2019, funds managed by Mackenzie owned 74.9% of the ETF's NAV. All related party transactions are based on the current market price.

## Past Performance

The following bar chart presents the performance of the ETF for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the ETF's inception date (December 4, 2017), as applicable, would have increased or decreased by the last day of the fiscal period presented.



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## Summary of Investment Portfolio at September 30, 2019

<i>Portfolio Allocation</i>	<i>% of NAV</i>
Equities	99.5
Cash and short-term investments	0.5

### *Regional Allocation*

<i>Regional Allocation</i>	<i>% of NAV</i>
United States	64.9
France	7.6
Canada	5.5
Netherlands	4.4
United Kingdom	4.0
Australia	3.6
Sweden	3.5
Germany	2.5
Other	0.7
Norway	0.6
Cash and short-term investments	0.5
Finland	0.5
Switzerland	0.5
Hong Kong	0.5
Spain	0.4
Denmark	0.3

### *Sector Allocation*

<i>Sector Allocation</i>	<i>% of NAV</i>
Financials	20.4
Information technology	15.6
Consumer staples	13.9
Consumer discretionary	13.3
Utilities	8.7
Health care	8.5
Industrials	6.1
Communication services	6.1
Materials	3.4
Energy	2.1
Real estate	1.4
Cash and short-term investments	0.5

The ETF did not hedge its foreign currency exposure at the end of the period.

## Top 25 Holdings

<i>Issuer</i>	<i>% of NAV</i>
Microsoft Corp.	4.4
Texas Instruments Inc.	2.3
Sempra Energy	2.2
Ulta Beauty Inc.	2.2
The Estée Lauder Companies Inc.	2.2
Intuit Inc.	2.1
American Water Works Co. Inc.	2.1
Best Buy Co. Inc.	2.1
Wolters Kluwer NV	2.1
Fortis Inc.	2.1
Principal Financial Group Inc.	2.1
Lululemon Athletica Inc.	2.0
Voya Financial Inc.	2.0
Viacom Inc.	1.9
Bank of America Corp.	1.9
Koninklijke DSM NV	1.8
Johnson & Johnson	1.6
The Hershey Co.	1.6
The Procter & Gamble Co.	1.5
Visa Inc.	1.5
CNP Assurances SA	1.4
Kellogg Co.	1.3
Autodesk Inc.	1.3
Capri Holdings Ltd.	1.2
Verizon Communications Inc.	1.2

### Top long positions as a percentage of total net asset value

48.1

The ETF held no short positions at the end of the period.

The investments and percentages may have changed since September 30, 2019, due to the ongoing portfolio transactions of the ETF. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the ETF's fiscal year-end, when they are available within 90 days.



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## Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for each of the fiscal periods presented below. In the period when the ETF was established, "period" represents the period from inception to the end of that fiscal period. The inception date can be found under *Past Performance*.

### THE ETF'S NET ASSETS PER SECURITY (\$)¹

Series E (Ticker: MWMN)	Sep. 30 2019	Mar. 31 2019	Mar. 31 2018
<b>Net assets, beginning of period</b>	<b>32.60</b>	30.34	30.00
<b>Increase (decrease) from operations:</b>			
Total revenue	0.46	0.86	0.21
Total expenses	(0.13)	(0.32)	(0.13)
Realized gains (losses) for the period	0.17	0.16	0.09
Unrealized gains (losses) for the period	0.62	1.77	0.18
<b>Total increase (decrease) from operations²</b>	<b>1.12</b>	2.47	0.35
<b>Distributions:</b>			
From net investment income (excluding dividends)	—	(0.41)	(0.01)
From dividends	—	(0.06)	—
From capital gains	—	(0.28)	—
Return of capital	—	—	—
<b>Total annual distributions³</b>	<b>—</b>	(0.75)	(0.01)
<b>Net assets, end of period</b>	<b>34.04</b>	32.60	30.34

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per unit. This information is derived from the ETF's unaudited interim financial statements and audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit calculated for ETF pricing purposes. An explanation of these differences can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the fiscal period.

(3) Distributions were paid in cash/reinvested in additional units of the ETF, or both.

## RATIOS AND SUPPLEMENTAL DATA

Series E (Ticker: MWMN)	Sep. 30 2019	Mar. 31 2019	Mar. 31 2018
Total net asset value (\$000)¹	9,532	6,520	6,068
Units outstanding (000)¹	280	200	200
Management expense ratio (%)²	0.63	0.67	0.68
Management expense ratio before waivers or absorptions (%)²	0.63	0.67	0.68
Trading expense ratio (%)³	0.19	0.33	0.67
Trading expense ratio before reimbursements (%)³	0.19	0.33	0.67
Portfolio turnover rate (%)⁴	27.44	56.80	n/a
Net asset value per unit (\$)	34.04	32.60	30.34
Closing market price (\$)⁵	34.05	32.59	30.39

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. If the ETF was established in the period, the management expense ratio is annualized from the date of inception. Mackenzie may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period. Mackenzie may reimburse the ETF for certain brokerage commissions and other transaction costs (including those payable to the custodian or its agents). Mackenzie may make these reimbursements at its discretion and stop these reimbursements at any time without notice.

(4) The ETF's portfolio turnover rate indicates how actively the ETF's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the period. The higher an ETF's portfolio turnover rate in a period, the greater the trading costs payable by the ETF in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of an ETF. The portfolio turnover rate is not provided when the ETF is less than one year old.

(5) Closing market price, or the midpoint of the bid and ask prices in the absence of a closing market price, on the last trading day of the period as reported on the Aequitas NEO Exchange Inc.



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